

To: Type A Board From: Del Mar College

September 4, 2018

On behalf of Del Mar College, please allow this letter to serve as a request to continue receiving funding for the Small Business Internship Program for \$150,000 for the term January 1, 2019 through December 31, 2019. The focus of this program on the Del Mar College campuses is to provide students with productive and meaningful work assignments with a learning component related to their major. For the past seven years, this program has made a huge impact by providing real-world experience for our students at a living wage and with the potential for full-time employment following graduation. This program has fostered apartnership between the small businesses and the college allowing each to grow with the assistance of highly trained interns that meet the specific needs of a small business.

The primary goal of the Small Business Internship program is to provide support to small businesses in Corpus Christi to encourage business growth, retention, economic development, and job creation. With the funding provided by the Type A Board, we have achieved this goal and would like to continue the program. Small Businesses have grown and interns have been hired in both part-time and full-time positions as well as retaining ourtalented graduates in Corpus Christi area.

Del Mar College would like to thank you for your support and commitment to our students and small businesses in our community. Your support is invaluable to the continued success of our students and graduates' education and career choices.

As you make decisions about future funding, please consider Del Mar College for continued funding which has contributed to the success of both our college and our community. The report for our current year is attached.

Sincerely,

Beverly Cage

Del Mar College Internship Progress Report 2017-2018 Fall 2017 through August, 2018

Academic Year Fall, Spring Summer	F/T Jobs Created	Interns Placed 2017-2018 Fall, Spring, Summer	Employers 2017-2018
2017-2018	14	42	28

Over the Academic Year of 2017-2018 Fall, Spring and Summer 42 interns were placed, and 14 full times jobs were created, which exceeded the 10% job creations of 9 jobs. Listed below is the list of employers.

Employers 2017-2018

Aman's Jewelers Anthony's Salon Brookdale Assisted Living Del Cielo Home Care DT Consulting Fillingood Bakery Francisco's Salon Gemini Ambulance Service GN Insurance Gold Masters Grace Paving & Construction Hair Peace Salon Mr. Fancy Pants Carwash Nexus Integrity Management

OoLaLa Candy Buffets Ochoa & Associates, PC Orthopedic Physical Therapy Palacios CPA Planet Sol Salon Q Productions QSR Online Salon Chromatic Salon Salon SBDC CED Scrub Hub Snow Ball King Super 7 Inn Weather Tactics