

September 5, 2018

Type A Board
Corpus Christi Business and Job Development Corp.
1201 Leopard Street
Corpus Christi, Texas 78401

Please accept this letter from the Del Mar College PTAC as a request to continue funding the PTAC Program and Plan Room in the amount of \$99,500 for program year 2019. The PTAC provides business owners with no-cost advising, training, and Plan Room services in their pursuit of local contracting opportunities.

The services of the plan room include construction projects, both new and renovations, as well as specialty trade projects that take place in the Corpus Christi area. Business owners are asked to provide basic information to the PTAC for reporting purposes as well as contracts awarded.

Plan room services are available to assist these business owners with their requests for bid packages, large format prints, electronic copies on storage devices, and recording these visits per program requirements. Providing these services to area business owners at virtually no cost enables both businesses and the local economy to grow. The services provided by PTAC also gives local businesses a competitive advantage and helps to level their playing field when competing with the larger, many times, out-of-area contractors.

From 2012 to 2016, when PTAC began receiving these funds for the Plan Room, PTAC helped an average 278 companies. During that time span PTAC Corpus Christi companies were awarded \$40,606,974.89 in contracts for services and/or supplies and have created 812 full time jobs.

In 2017 PTAC provided advising and Plan Room assistance to 279 Corpus Christi businesses by providing 915 hours of advising. That year Corpus Christi clients reported \$23,914,272.54 in awarded contracts translating to the addition of 478 full time jobs.

In 2018 (to date), our Corpus Christi PTAC clients have been awarded a total of \$13,113,284.86 in contract awards which translates to 262 full time jobs created (using the DLA average of \$50,000 per full time job).

On a final note over the last 4 years PTAC has averaged 1,113 hours of advising to Corpus Christi businesses and 37 training events on an annual basis.

Your continued support of the Del Mar College PTAC program will help PTAC continue to provide invaluable assistance and growth potential to the small businesses community in Corpus Christi.

Sincerely,



Robert Mirabal
PTAC Program Manager
Del Mar College