

RFP No. 1867 - HEB Tennis Center Management & Program Services

Sr. Buyer: John Elizondo

Proposal Evaluation	Pts.	Tennis Success, Inc.	Sweet Spot Tennis, LLC	Cliff Drysdale Management (Withdrawn Proposal)	Love Tennis & Education
Minimum Qualifications	Pass/Fail	PASS	PASS	PASS	FAIL
Must have operated continuously for a minimum of 2 years as an established firm in the tennis industry providing Tennis Center Management and Program Management Services		√	√	√	X
Background Checks		√	√	√	√
No outstanding lawsuits during last 5 years or current litigation with the City during last 5 years		√	√	√	√
No outstanding regulatory issues last 5 years		√	√	√	√
References Provided for Proposer		√	√	√	√
Technical Proposal					
<i>Technical Proposal (40 points)</i>	40	34.60	32.60	36.40	0.00
Proposer's Experience					
Experience on projects of similar scope and complexity					
Past Performance and Reference Checks					
Team Member Experience					
Past Performance and Reference Checks					
Understanding of Project Scope					
Demonstrated understanding of scope of services					
Types of Programs					
Interview					
<i>Interview (40 points)</i>	40	37.40	37.80	35.80	0.00
Proposer's Experience					
Demonstrated Experience providing these Services of similar scope and complexity					
Team Identification					
Team members with experience and qualifications					
Understanding of Project Scope					
Demonstrated understanding of scope of services					
Capability to perform work					
Price After BAFOs (20 points)					
<i>Price After BAFOs (20 points)</i>	20	11.33	20.00	20.00	0.00
Total	100	83.33	90.40	92.20	0.00