

City of Corpus Christi
Purchasing Division
BUYER : JAPAN SHAH

Bid Tabulation
RFB 1735 Generator Preventive Maintenance and Repair Services
Utilities Department

Item	Description	Unit	Qty	HOLT		Waukesha Pearce		Clifford		Loftin Equipment Company	
				Unit Rate	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
1	Annual Preventive Maintenance - Normal Hours, 8:00 AM to 5:00 PM	HRS	125	\$ 95.00	\$ 11,875.00	485.41	\$ 60,676.25	307.17	\$ 38,396.25	\$ 88.00	\$ 11,000.00
2	Technician- Normal Hours, Monday to Friday, 8:00 AM to 5:00 PM	HRS	200	\$ 150.00	\$ 30,000.00	\$ 99.00	\$ 19,800.00	\$ 90.00	\$ 18,000.00	\$ 95.00	\$ 19,000.00
3	Technician - Afterhoirs, Weekends and Holidays	HRS	60	\$ 225.00	\$ 13,500.00	\$ 149.50	\$ 8,970.00	\$ 135.00	\$ 8,100.00	\$ 142.50	\$ 8,550.00
		Estimated Spend	Mark Up(%)			Mark Up(%)			Mark Up(%)		
4	Parts	\$10,000	5%		\$ 10,500.00	15%	\$ 11,500.00	14%	\$11,400	20%	\$12,000
5	Allowance for Rental of generators	\$35,000			\$ 35,000.00		\$ 35,000.00		\$ 35,000.00		\$ 35,000.00
	Total Contract Price				\$ 100,875.00		\$ 135,946.25		\$ 110,896.25		\$ 85,550.00
6	*Generator Rental Prices				\$ 1,184,834.00		\$ 1,273,250.00		\$ 1,329,576.00		\$ 1,541,760.00
					\$ 1,386,584.00		\$ 1,545,142.50		\$ 1,551,368.50		\$ 1,712,860.00

*The Department may have the need to rent generator(s) at any time during the term of the contract; therefore, to obtain better pricing for the rentals, the solicitation stated the price of generator rentals will also be taken into consideration to declare the lowest bidder. We have considered the prices of various generators the Department may possibly need into the calculation, along with the annual preventive maintenance and repairs. The total of the lowest bidder became \$1,386,584, but we allocated an allowance of \$35,000 for the rentals when we include all the prices. So, the contract value on an annual basis is \$100,875 for the lowest bidder Holt Cat.