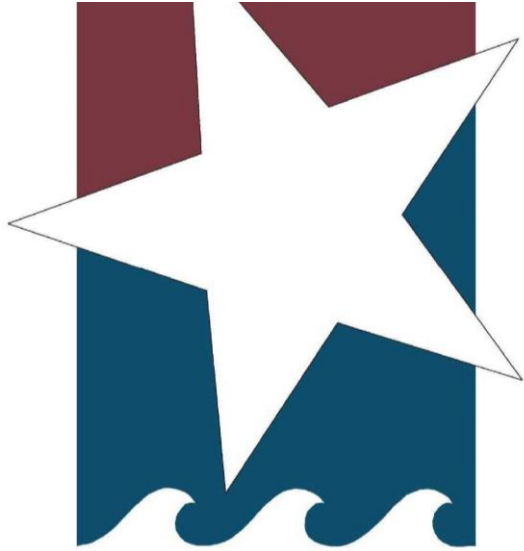


Corpus Christi

REGIONAL ECONOMIC
DEVELOPMENT CORPORATION

Iain Vasey CEcD
President/CEO



Corpus Christi

REGIONAL ECONOMIC
DEVELOPMENT CORPORATION

MISSION STATEMENT

The mission of the Corpus Christi Regional Economic Development Corporation is to expand and enhance the region's economic base by developing and/or supporting projects that create primary jobs to improve the diversity and size of the local economy.

Employment by Sector for selected Month/Corpus Christi MSA

| March 2019 | Yearly Change | Mar 2019 | Feb 2019 | Mar 2018 | Mar 2017 | Mar 2016 | Mar 2015 |
|---|---------------|----------|----------|----------|----------|----------|----------|
| Total Nonagricultural | 900 | 194,300 | 194,300 | 193,400 | 192,300 | 191,900 | 193,100 |
| Mining, Logging, & Construction | -1700 | 24,300 | 24,700 | 26,000 | 26,500 | 24,200 | 26,000 |
| Manufacturing | 400 | 8,500 | 8,700 | 8,100 | 8,300 | 9,100 | 9,400 |
| Trade, Transportation, and Utilities | -200 | 32,900 | 32,900 | 33,100 | 33,200 | 34,300 | 34,800 |
| Information | 0 | 1,600 | 1,600 | 1,600 | 1,800 | 1,900 | 1,900 |
| Financial Activities | 200 | 8,300 | 8,300 | 8,100 | 7,700 | 7,800 | 8,300 |
| Professional and Business Services | 600 | 19,000 | 19,600 | 18,400 | 16,600 | 17,200 | 16,900 |
| Education and Health Services | 900 | 32,300 | 32,300 | 31,400 | 31,400 | 30,600 | 29,500 |
| Leisure and Hospitality | 400 | 25,900 | 25,000 | 25,500 | 24,900 | 25,000 | 24,700 |
| Other Services | 100 | 6,300 | 6,200 | 6,200 | 6,600 | 6,900 | 7,100 |
| Government | 200 | 35,200 | 35,000 | 35,000 | 35,300 | 34,900 | 34,500 |

Source: www.Texaslmi.com

Project Activity Report

Project Pipeline:

- ✓ YTD: 3 “Wins” (Permico Energia, EPIC, ICE Engineering: \$751M)
- ✓ 5 Class B Projects (in competitive negotiations) – 2,245 jobs
- ✓ 7 Class C Projects (early in process/low probability) – 610 jobs
- ✓ 12 Total projects representing a potential of \$17.4B CapEx

Project Wins:

- Permico- 52 jobs, \$550M investment
- ICE Engineering – 25 jobs, \$1.4M investment
- EPIC Y-Grade – 10 jobs, \$200M investment

Business Attraction & Recruitment

Currently, there are 12 active attraction projects for a total of 3,425 jobs and \$19.6 billion in capital investment.

Staff hosted 3 prospect visits in April including Dahlia, Dynamo, and Falcon.

Steel Dynamics announced preferred site near Sinton in February

Planned Travel

Austin - On-going meetings with state legislators on projects
Association for Iron and Steel-May 6-9 in Pittsburgh

Upcoming Travel:

Global Plastics Summit-June 4-5, Houston

Downstream 2019-June 11-12, Houston (Petrochem)

Business Retention & Expansion

- Completed 26 visit YTD
- Upcoming BRE visits 5
- Held PACE/Opportunity Zones workshop in partnership with the City of Corpus Christi, Downtown Management District, and Texas PACE Authority in April
- Launched CorpusChristiOpportunities.com website to promote Opportunity Zones in Corpus Christi
- TX-PACE – met with San Patricio County Judge and San Patricio EDC to allow PACE programs in San Patricio county
- Ongoing monthly meeting with Corpus Christi Development Services on projects

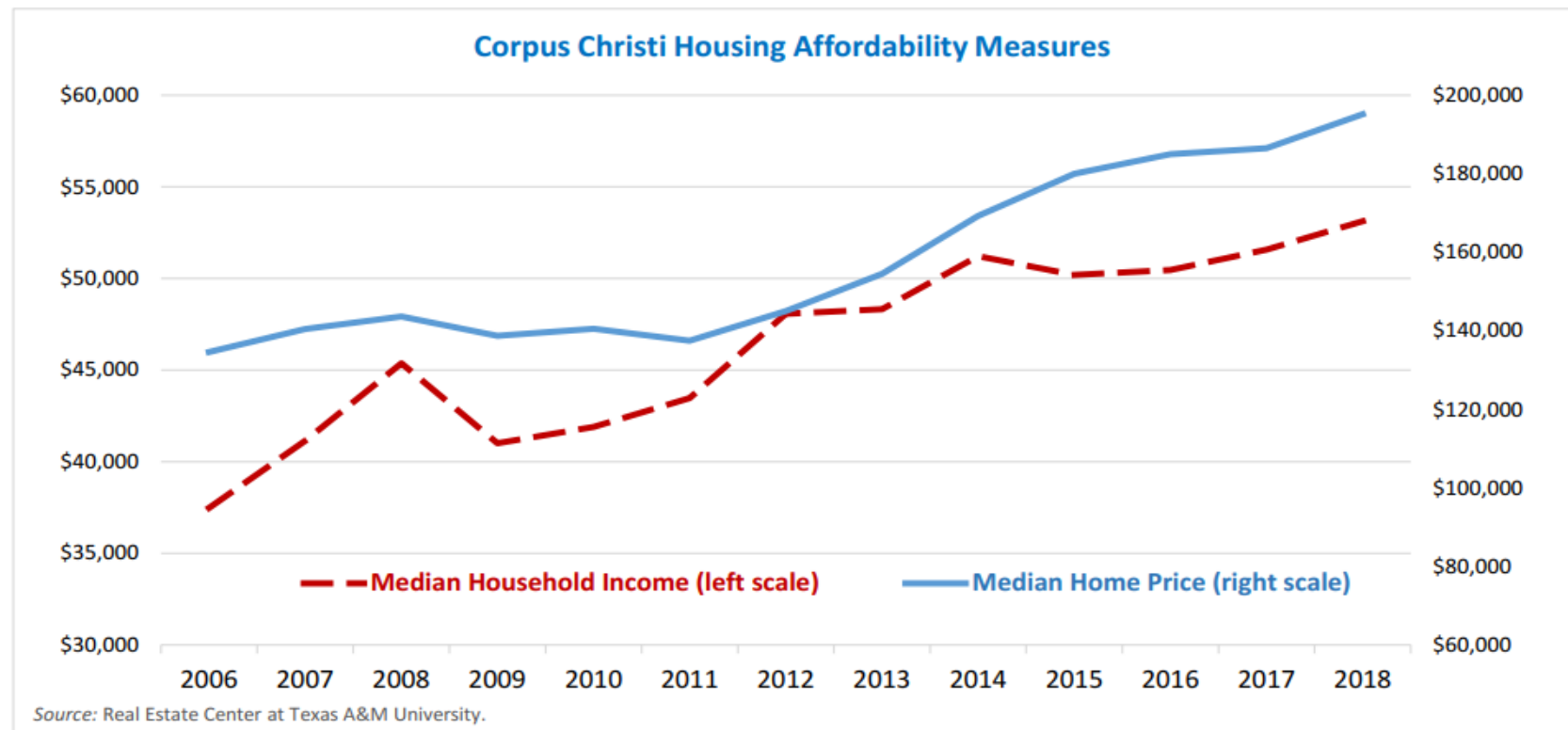
What we are Working on

- Working on Projects Dynamo and Falcon
- Opportunity Zones to attract projects. Including building website and getting shovel ready projects to market to Opportunity Zone Fund managers
- Buildout “*Sense of Place*” website; coordinate with other stakeholders (City, DMD, Chambers, Port) how to make our community more attractive
- Update 2018 community survey on attitudes towards Economic Development Growth
- Helping government agencies with policy decisions by providing fact based data for use in determining needs and direction
- Working with existing industries to bring their suppliers and/or customers to our region

Corpus Christi Housing Affordability

Home Price Appreciation

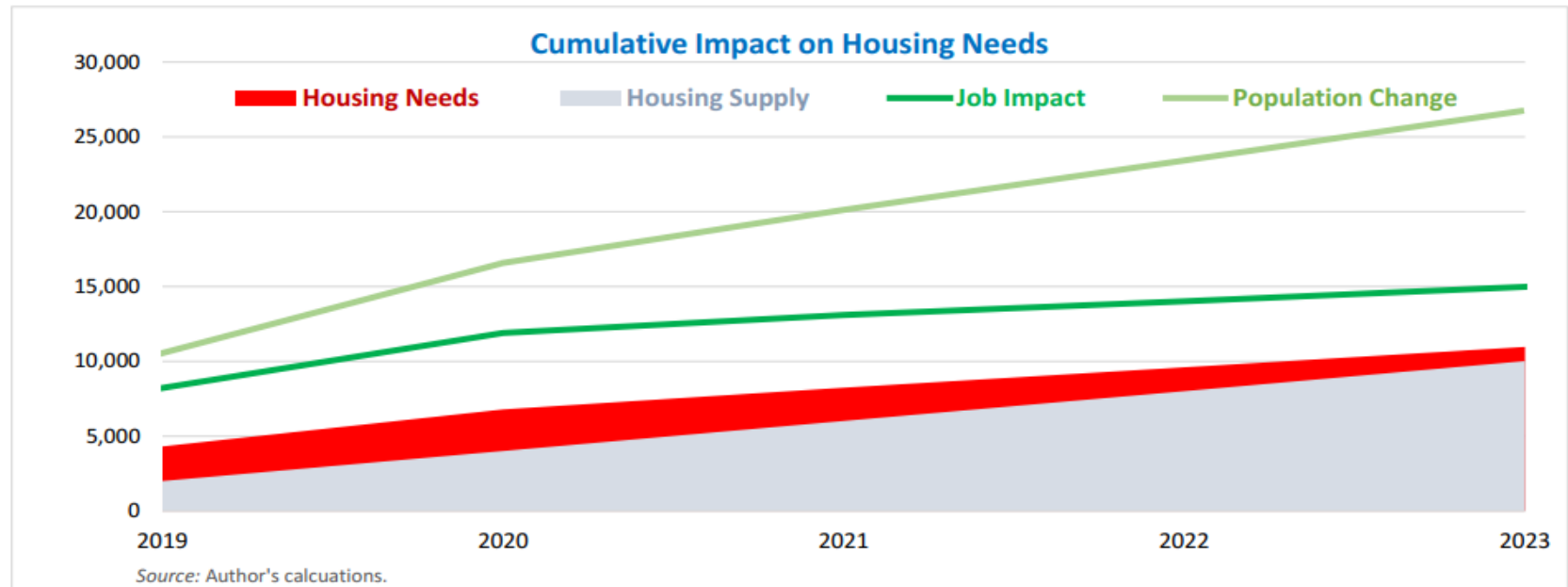
- Despite strong wage growth in recent years, household incomes in Corpus Christi have failed to keep pace with rising home prices.
- Between 2011 and 2018, the value of a typical home in the metro area appreciated 42 percent (from \$137,500 to \$195,161), while the income level of a typical household gained slightly less than 20 percent (from \$43,470 to \$51,986).



Corpus Christi Cumulative Impact

Potential Housing Shortages

- Over the 5-year period between 2019 and 2023, ongoing capital development activities are expected to generate housing shortages equal to a cumulative total of 947 units.
- Should the housing supply fail to satisfy the projected increases in housing needs, upward pressures on local home prices would continue to increase.



| Cumulative Impacts | 2019 | 2020 | 2021 | 2022 | 2023 |
|-------------------------------|--------|--------|--------|--------|--------|
| Job Impact | 8,225 | 11,908 | 13,099 | 14,022 | 14,982 |
| Population Change | 10,558 | 16,585 | 20,133 | 23,425 | 26,766 |
| Housing Needs | 4,327 | 6,797 | 8,251 | 9,600 | 10,970 |
| Housing Supply | 2,004 | 4,009 | 6,013 | 8,018 | 10,022 |
| Cumulative Potential Shortage | 2,322 | 2,788 | 2,238 | 1,583 | 947 |

Questions?



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