

	Arnold Oil Company, Inc. Corpus Christi, TX	Access Ford Lincoln Corpus Christi, TX	Crosstown Partners, Inc. DBA Sames Ford Corpus Christi, TX
DESCRIPTION	PERCENT DISCOUNT FROM LIST	PERCENT DISCOUNT FROM LIST	PERCENT DISCOUNT FROM LIST
OEM Ford Parts Catalog Discount	43-45%	42%	30%
TOTAL CONTRACT VALUE NOT TO EXCEED \$500,000.00 PER YEAR			

Note: Bidders were required to submit copies of catalog pricing for the following commonly purchased items to compare discount from list.

SAMPLE ITEM	DESCRIPTION	UNIT	QTY	UNIT PRICE	PERCENT DISCOUNT	EXTENDED PRICE	UNIT PRICE	PERCENT DISCOUNT	EXTENDED PRICE	UNIT PRICE	PERCENT DISCOUNT	EXTENDED PRICE
1	Air Filter, Part # FA-1884	EA	1	\$ 21.95	45.10%	\$ 12.05	\$ 21.95	42%	\$ 12.73	\$ 21.95	30%	\$ 15.37
2	Air Filter, Part # FA-1032	EA	1	\$ 16.55	45.14%	\$ 9.08	\$ 16.55	42%	\$ 9.60	\$ 16.55	30%	\$ 11.59
3	Air Filter, Part # FA-1927	EA	1	\$ 94.87	45.10%	\$ 52.08	\$ 94.87	42%	\$ 55.02	\$ 94.87	30%	\$ 66.41
4	Air Filter, Part # FA-1786	EA	1	\$ 21.95	45.10%	\$ 12.05	\$ 21.95	42%	\$ 12.73	\$ 21.95	30%	\$ 15.37
5	Blower Motor, Part # MM852	EA	1	\$ 69.51	43.50%	\$ 39.27	\$ 69.51	42%	\$ 40.32	\$ 69.51	30%	\$ 48.66
6	Cabin Air Filter, Part # FP-79	EA	1	\$ 29.95	45.11%	\$ 16.44	\$ 29.95	42%	\$ 17.37	\$ 29.95	30%	\$ 20.97
7	Front Pads, Part # BRF-1475	EA	1	\$ 72.69	43.49%	\$ 41.08	\$ 72.69	42%	\$ 42.16	\$ 72.69	30%	\$ 51.07
8	Fuel Filter, Part # FD-4625	EA	1	\$ 98.11	43.49%	\$ 55.44	\$ 98.11	42%	\$ 56.90	\$ 98.11	30%	\$ 68.68
9	Oil Filter, Part # FL500S	EA	1	\$ 7.98	45.11%	\$ 4.38	\$ 7.98	42%	\$ 4.63	\$ 7.98	30%	\$ 5.59
10	Oil Filter, Part # FL-910S	EA	1	\$ 6.82	45.16%	\$ 3.74	\$ 8.33	47%*	\$ 3.94	\$ 6.82	30%	\$ 4.77
11	Oil Filter, Part # FL-820S	EA	1	\$ 6.29	44.99%	\$ 3.46	\$ 6.29	42%	\$ 3.65	\$ 7.24	30%	\$ 5.07
12	Oil Filter, Part # FL-2051S	EA	1	\$ 24.38	43.52%	\$ 13.77	\$ 24.38	42%	\$ 14.14	\$ 24.38	30%	\$ 17.07
13	Oil Filter, Part # FL-2016	EA	1	\$ 32.11	43.48%	\$ 18.15	\$ 32.11	42%	\$ 18.62	\$ 32.11	30%	\$ 22.48
14	Oil Filter, Part # FL-2062	EA	1	\$ 9.31	45.11%	\$ 5.11	\$ 9.31	42%	\$ 5.40	\$ 9.31	30%	\$ 6.52
15	Orifice Tube, Part # YG-346	EA	1	\$ 7.96	43.47%	\$ 4.50	\$ 7.96	42%	\$ 4.62	\$ 7.96	30%	\$ 5.57
16	Rear Pads, Part # BRF-1383	EA	1	\$ 103.64	43.50%	\$ 58.56	\$ 103.64	42%	\$ 60.11	\$ 103.64	30%	\$ 72.55
17	Spark Plug, Part # SP-520	EA	1	\$ 6.42	43.61%	\$ 3.62	\$ 6.42	42%	\$ 3.72	\$ 6.42	30%	\$ 4.49
18	Spark Plug, Part # SP-486	EA	1	\$ 6.00	43.50%	\$ 3.39	\$ 6.00	42%	\$ 3.48	\$ 6.00	30%	\$ 4.20
19	Spark Plug, Part # SP-432	EA	1	\$ 6.00	43.50%	\$ 3.39	\$ 6.00	42%	\$ 3.48	\$ 6.00	30%	\$ 4.20
20	Spark Plug, Part # SP-546	EA	1	\$ 17.42	43.46%	\$ 9.85	\$ 17.42	42%	\$ 10.10	\$ 17.42	30%	\$ 12.19
TOTAL OF SAMPLE CATALOG ITEMS						\$ 369.41			\$ 382.73			\$ 462.79

*On Part #FL-910S, Access Ford Lincoln stated the \$8.33 unit price shown is a Ford Motor Company pricing error they cannot change in their system, but since they could not correct the list price in their catalog, they increased the discount to 47% to compensate and allow the extended price to match the true 42% discount bid.