



# Corpus Christi

July 16, 2019

To: Corpus Christi Type A Board

From: SCORE Corpus Christi

Please accept this letter from SCORE Corpus Christi as a request to continue receiving funds for small business development in our community.

Below are our performance results for our organization for this fiscal year to date and the previous three fiscal years.

As you know, SCORE volunteers assist clients with face-to-face mentoring in all types of industries. We advise with business startups as well as assisting clients with expansion/growth, and resolving of business issues they may face. And just recently in May & June, SCORE joined the United Corpus Christi Chamber of Commerce and LiftFund to train approximately 23 women entrepreneurs pacing them through 6 three-hour sessions from May 21st thru June 25<sup>th</sup> in entrepreneurship.

We currently partner with the U.S. Small Business Administration (SBA), Del Mar College Small Business Development Center (SBDC), Procurement Technical Assistance Center (PTAC), TAMUCC - Coastal Bend Business Innovation Center, LiftFund, United Corpus Christi Chamber of Commerce, Westside Business Association, Downtown Management District, and various local banks just to name a few.

In these last nine months of FY19 (October thru June), SCORE has assisted 1,567 clients via mentoring sessions and training workshops as seen below:

	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>
Total Mentoring:	276	306	285	268
Total Attendance:	2230	1993	1565	1299
Total No. Workshops:	121	101	84	49

SCORE Corpus Christi is grateful to the Corpus Christi Business and Job Development Corporation for its continued support. This grant continues to make a difference with economic growth and development for our local small business community.

Sincerely,

Debbie Fernandez

Chair - SCORE Corpus Christi