



September 20, 2019

Type A Board
Corpus Christi Business and Job Development Corp.
1201 Leopard Street
Corpus Christi, TX 78401

Please accept this letter from Del Mar College CRC (Contractor Resource Center) as a request to renew funding of the CRC Program in the amount of \$133,000.00 for 2020. CRC provides business owners no-cost advising, education, training, and access to a Plan Room including ConstructConnect which provides a portal for businesses in their pursuit of local commercial contracting opportunities. To receive CRC assistance, business owners are asked to provide basic information and notify us of milestones achieved, and contracts awarded in order to provide performance reports on our program.

The services of the plan room include access to 'live' construction projects that take place in the Corpus Christi area. Plan room services are available to assist these business owners with their requests for bid packages and large format plans. Providing these services to area business owners at virtually no cost enables both small businesses and the local economy to expand. The services provided by CRC also gives local businesses a competitive advantage through small business readiness attainment and helps to level the playing field when competing with the larger, and many times, out of town contractors.

The CRC is now fully staffed and working to market the program and raise awareness and connections between local businesses and their local large industry neighbors. The program is guiding business owners on their defined path to become a valuable supplier/contractor with those that they've identified.

Continued support to the Del Mar College CRC program by the Corpus Christi Business and Job Development Corp. will ensure CRC continues to provide invaluable assistance and growth potential to the small business community in Corpus Christi.

Respectfully,

Ann Fierova
SBDC/PTAC/CRC Director

