

RFP 3099 - Local Hotel Occupancy Tax Reporting, Collection, & Auditing Services
 Sr. Buyer: Minerva Alvarado

Proposal Evaluation	Pts.	LodgingRevs	Azavar & Localgov	HdL Companies	Avenu Insights & Analytics
Minimum Requirements	Pass/Fail				
Required five years in business	Pass	Pass	Pass	Pass	Pass
No outstanding lawsuits during last 5 years or current litigation with the City during last 5 years					
No outstanding regulatory issues last 5 years					
References Provided for firm					
Technical Proposal					
Technical Proposal (50 points)		46.7	43.7	39.7	34.0
Firms' Experience (17 points)					
Demonstrated capability/capacity on comparable projects for a State or Local agency					
Past Performance and Reference Checks					
General Overview of Services					
Understanding of Project Scope (18 points)					
Demonstrated understanding of scope of services					
Demonstrated understanding and experience with similar service with a public agency					
Capacity and Capability of Agency's Resources (15 points)					
Specify the agency's organization and how the organization anticipates to identify in detail the best methodology to meet the specifications and to include the hours dedicated to perform reporting and auditing services as noted within this RFP					
Resumes of Core staff assigned to this RFP should reflect demonstrated references and history of performance in the position they will hold for your firm					
Interview (30 points)		28.7	29.00		
Firms' Experience (10 points)					
Team Identification (10 points)					
Understanding of Project Scope (10 points)					
Price (20 points)		20	17.4		
Total		95.4	90.1		