



CORPUS CHRISTI INTERNATIONAL AIRPORT

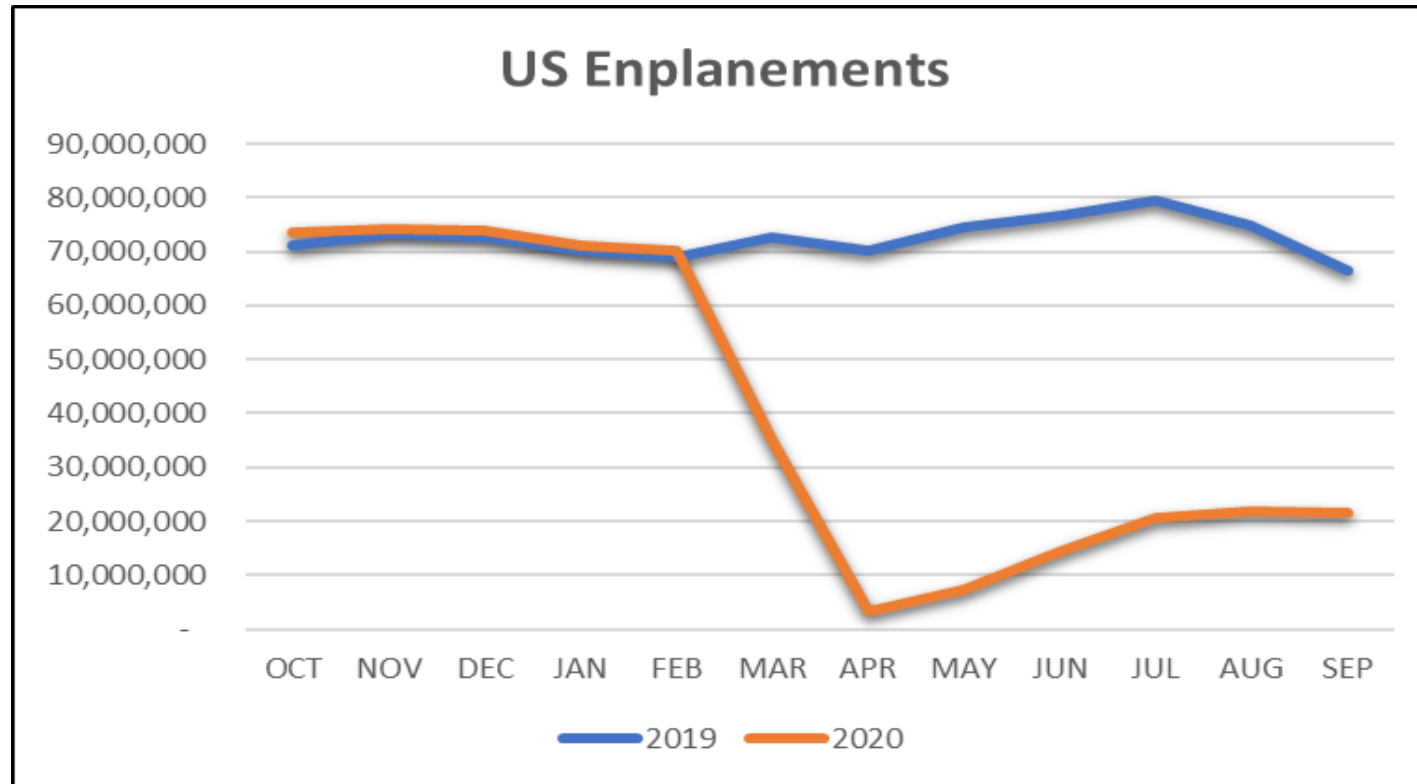
Airport Update
November 10, 2020

Airport Update Overview

- COVID – 19 Impacts and Pro-Active Measures
- Digital Marketing Campaign
- Air Service Development
- Construction Update

The logo for the Central Coast International Airport (CCIA) is displayed in white, three-dimensional lettering. The letters are bold and modern, with a slight shadow effect. The background of the slide features a blue gradient with subtle, wavy lines, suggesting water or a sky effect.

COVID Impact to Nationwide Enplanements



High of 79 Million in August 2019

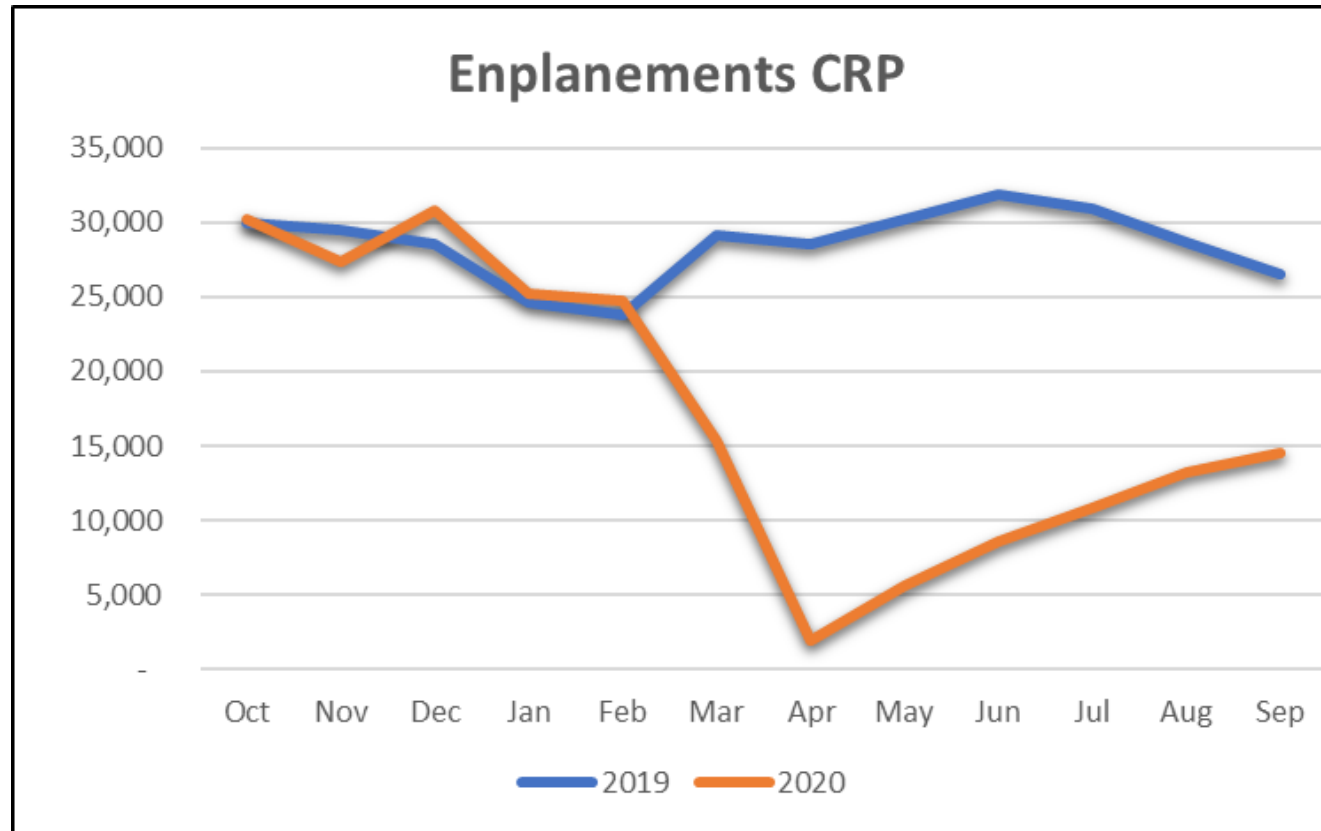
To a low of 3.2 Million in April 2020

How Big of an Impact

DFW had 3.4 Million in August 2019

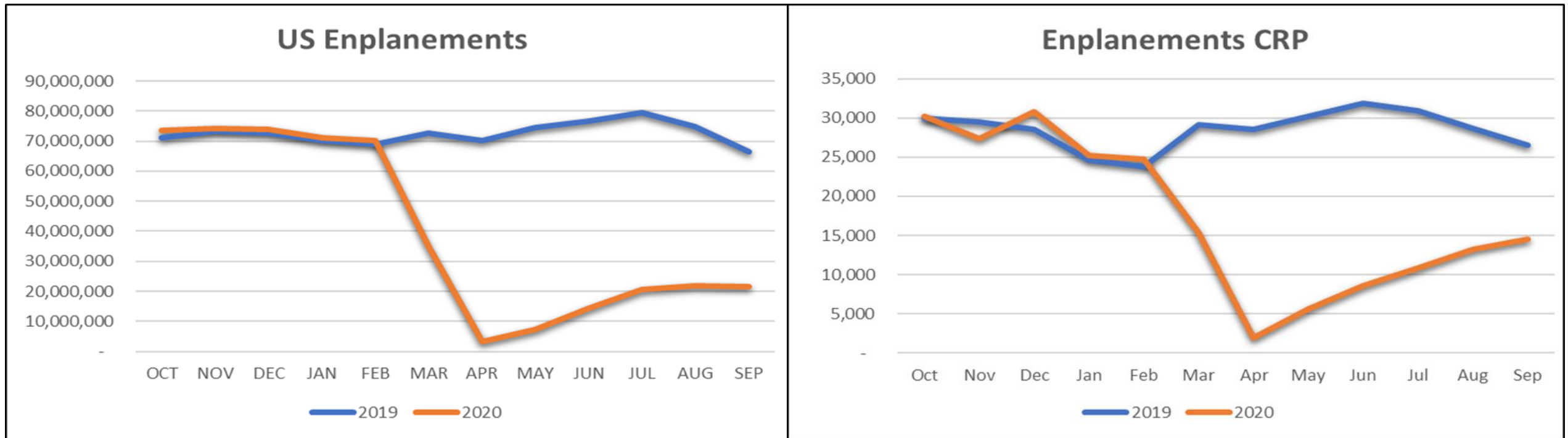
CCIA

COVID Impact to Enplanements CCIA



CCIA

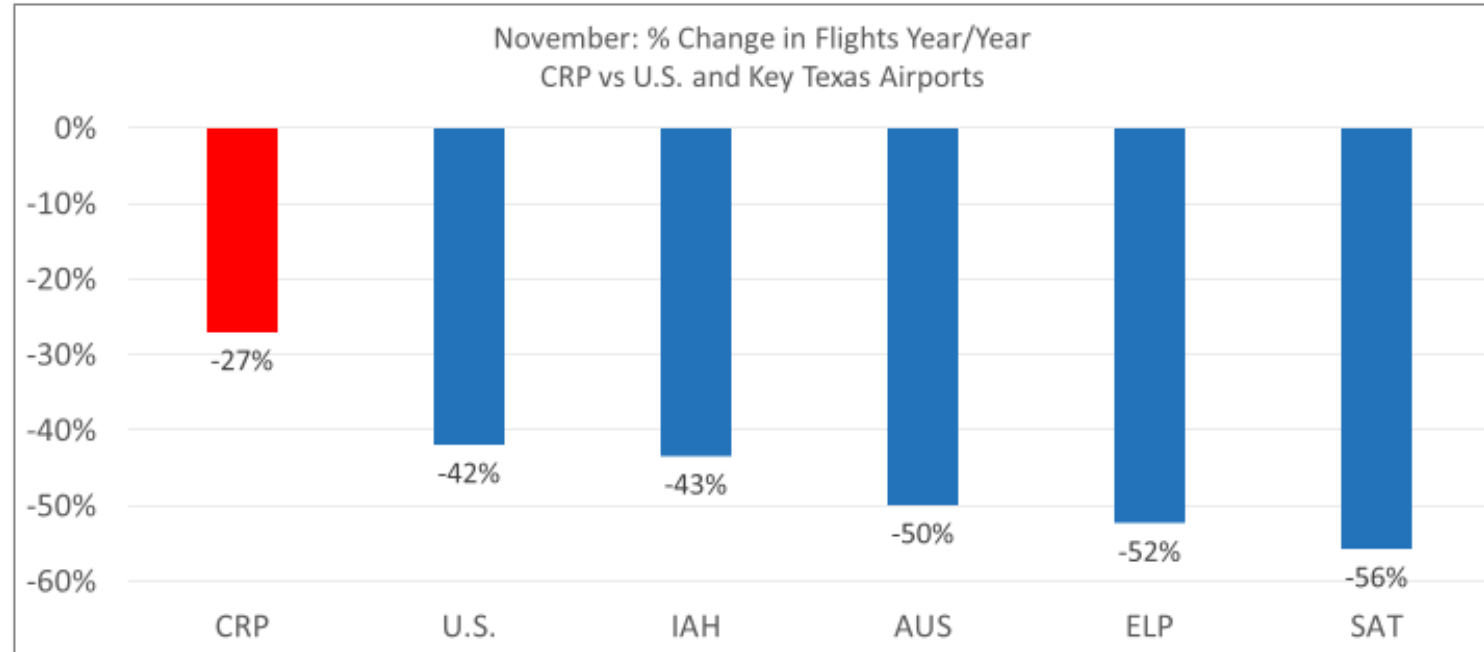
Our Recovery is Out Pacing the Nation



CCIA

Recovery – Flights Are Returning

CRP November reductions are much better to-date than for U.S. and other, larger regional airports



CRP Air Service Update October 5 | 12

CCIA

COVID – 19 Proactive Measures (Media)

It is safer to fly than it is to go to the grocery store.

- Zero cases that could be tied back to air travel, since March

One foot of space in an airplane with a mask on is comparable to six feet of separation

- Air is cleaned on the plane every 2-4 minutes
- All carriers are cleaning their planes on every turn.



CCIA

Proactive Measures (Clorox Total 360)

- 9,000 Sq. Feet Per ½ Hour
- Used overnight (30 days)
- Back offices on weekends



CCIA

Proactive Measures

- Installation of 30+ Hand Sanitizer Stations
- Installation of Pure Air 3000



CCIA

Digital Marketing Campaign

- Campaign serves CCIA ads to local travelers *searching for flights on-line*, visiting high traffic websites, and Facebook
- Clicking on the ad takes traveler to CCIA landing page that highlights the safety, cleanliness, and convenience of Flying CCIA
- The Conversion rate during the first 4 months was 46%
- Campaign has served over 700,000 impressions



CCIA

Air Service Development

International Aviation Forecast Summit

Speakers included

- CEO Sun Country
- SVP Delta
- CEO Spirit
- COO Southwest
- Representatives from Embraer, Boeing, Airbus, Volaris, IATA



Air Service Development

International Aviation Forecast Summit

Main Topics Included:

- Recovery after COVID
- Air service development during the pandemic
- Market outlook for short, medium, and long term.
- Air Cargo is booming



CCIA

Air Service Development - Boyd IAFS

- The experts don't agree on aviation's future and timeline for recovery.
 - Sun Country is back to pre-COVID levels in Q4. Delta forecasts 2023- 2025.
 - United expects recovery in 2024
 - Boyd Group predicts 2026
- Airlines are opening new cities.
 - Southwest, Spirit, Sun Country, and Volaris all announced new cities. Delta and United are not.



CCIA

Air Service Development

Take Off North America Routes Conference

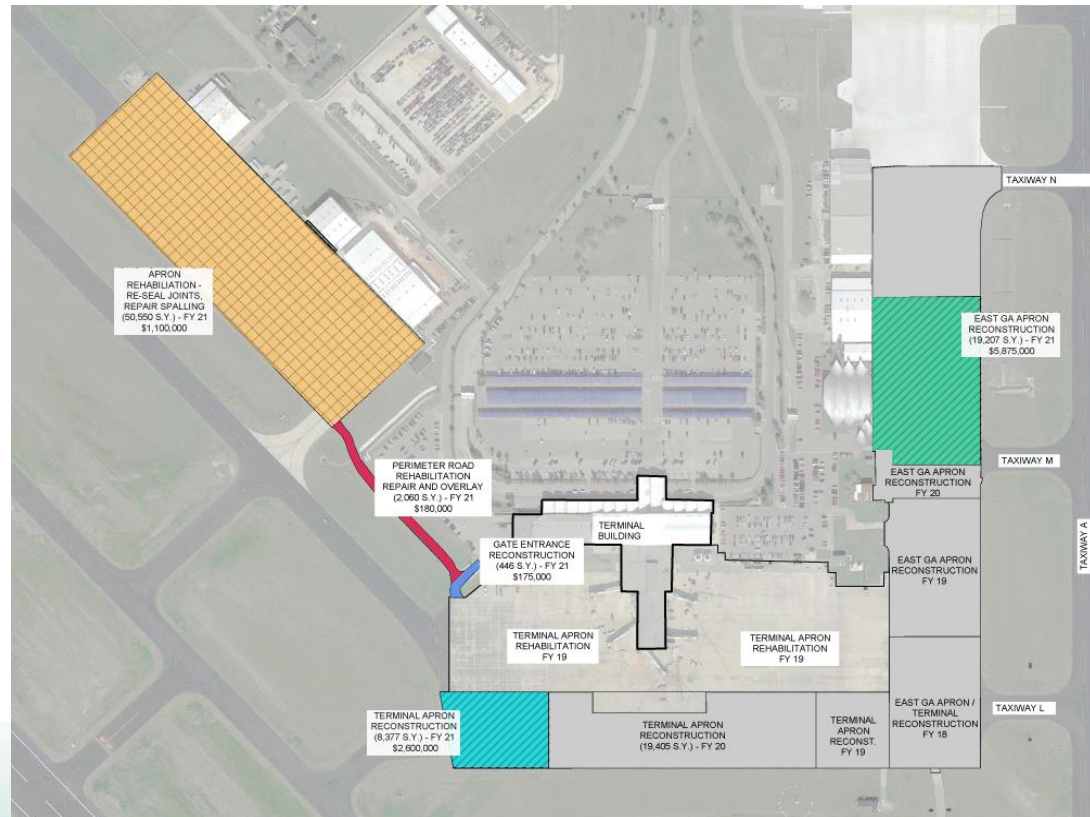
- Partnered with Brett Oetting and Visit Corpus Christi
- Met 1:1 with eleven airlines
- Follow up meetings with at least four airlines in the near future



CCIA

Construction Update

Terminal Assessment



Scope:

- Finishing reconstruction of all pavement on Terminal and East GA aprons from asphalt to concrete
- Resealing concrete joints on West GA apron
- Reconstructing perimeter roads between aprons

CCIA

Construction Update

Terminal Assessment

Terminal Assessment completed

~ \$23 million in improvements over ~6 years.

Projects include terminal roof/window replacement, inbound/outbound baggage system, energy management system, access control, HVAC, curbside security, restrooms, gate lounges, and backup power systems.



CCIA

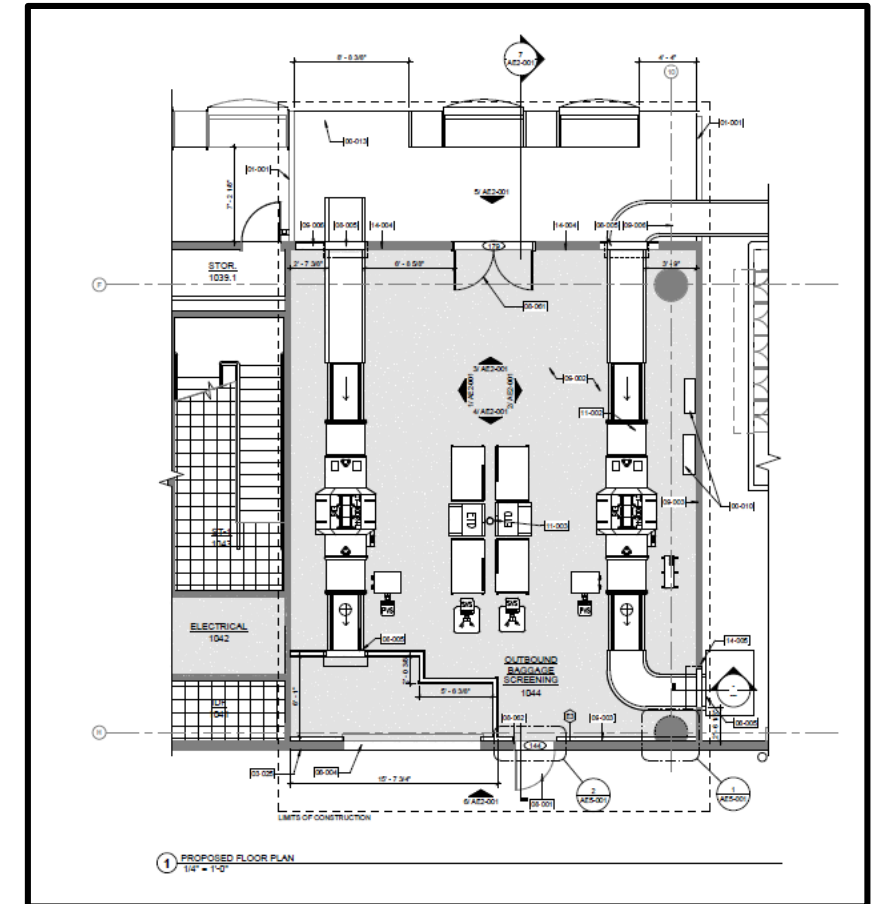
Construction Update

TSA Baggage Relocation

- Meeting with stakeholders to finalize concept and design.
- Meeting with TSA to solidify investment partnership

Passenger Boarding Bridge Replacement

- Includes pavement markings
- Stakeholder meeting with airlines to finalize concept and design



CCIA

Construction Update

ARFF Truck

Oshkosh was only responsive bidder.

Truck final price: \$860,650. Project is AIP funded out of Grant #60.

Features include:

- Class 4 ARFF vehicle
- Capacity of 1500 gal
- Dry chemical dispensary system with 500 lb. capacity
- High Reach Extendable Turret (HRET)* *locally funded*
- Under truck nozzles
- Rescue saw
- CCTV feed with DVR



CCIA

Closing Comments

- Strong aviation team at CCIA
- Great terminal and getting better
- Engaging with airlines for future growth
- Traffic is returning to leisure destinations
- March could be close to normal September traffic for CCIA
- CCIA recovering faster than US average



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