DATE: December 1, 2020

TO: Peter Zanoni, City Manager

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Lease-Purchase Replacements for One Aerial Fire Apparatus and Two Pumper Trucks for CCFD

CAPTION:

Motion authorizing the lease-purchase for the replacement of one aerial fire apparatus and two pumper trucks from Siddons-Martin Emergency Group LLC of Denton, Texas, for a five-year total amount of $3,203,502.78 to be used by the Corpus Christi Fire Department, with FY 2021 funding in an amount of $80,100.00 available from the General Fund.

SUMMARY:

This motion will authorize the lease-purchase for the replacement of one aerial fire apparatus and two pumper trucks to be used by the Corpus Christi Fire Department (CCFD) to respond to emergency calls throughout the community. These units are being procured through the BuyBoard Cooperative and are replacements to the existing fleet.

BACKGROUND AND FINDINGS:

CCFD has an operational need for one aerial fire apparatus and two pumper trucks. Reliability and dependability are essential for the operation of emergency response vehicles. The aerial fire apparatus is a replacement unit that will eliminate a 22-year-old front line unit used for emergency response. This unit has excessive miles and requires frequent maintenance causing out of service time as it is being repaired. The two pumper trucks are replacing older trucks that have been in service since 2005. These 15-year-old units have excessive miles and are considered unreliable for emergency response. Regular replacement of front-line equipment is essential to provide for a cost-effective maintenance program. The current CCFD fleet includes 15 front line pumper trucks and

five front line aerial fire apparatus'. The fleet being replaced will be placed on reserve status and the older reserve units will be removed from the fleet inventory.

The procurement is through the BuyBoard Cooperative. Contracts awarded through the BuyBoard Cooperative have been competitively procured in compliance with Texas Local and State procurement requirements. The percentage of savings on the BuyBoard Cooperative is 7% less than list price, and the City is getting an additional discount of $20,000.00 by procuring multiple units. In view of these savings through the BuyBoard Cooperative, it is the recommended method of purchase for the City. The City has purchased fire apparatuses from Siddons-Martin for the past 15 years.

ALTERNATIVES:

An alternative is to continue using the older equipment which will require frequent maintenance causing out of service time while they are being repaired.

FISCAL IMPACT:

The fiscal impact for the Fire Department in FY 2021 will be approximately $80,100.00 for the lease-purchase of one aerial fire apparatus and two pumper trucks with funding available from the General Fund. The remaining balance will be budgeted in future years through the annual budget process.

Financing for the lease-purchase of one aerial fire apparatus and two pumper trucks is based on a sixty-month term with an estimated interest rate of 2.00% for an annual estimated payment of $640,700.56. The total estimated cost over the five-year period, including principal of $3,046,123.00 and interest of $157,379.78 is $3,203,502.78.

Total Lease-Purchase Price:	$3,046,123.00
Total estimated allowable interest for Lease:	$ 157,379.78
Grand Total:	$3,203,502.78

FUNDING DETAIL:

Fund:	1020	General Fund
Organization/Activity:	12010	Fire Stations
Mission Element:	093	Respond to Emergency Calls
Project # **(CIP Only):**	N/A	
Account:	530190	Lease-Purchase

RECOMMENDATION:

Staff recommends approval of this motion authorizing the lease-purchase of one aerial fire apparatus and two pumper trucks from Siddons-Martin Emergency Group as presented.

LIST OF SUPPORTING DOCUMENTS:

Price Sheet