

- DATE: February 9, 2021
- **TO:** Peter Zanoni, City Manager
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## Amendment No. 1 for Zoll X Series Extended Warranty and Preventative Maintenance Services for the Corpus Christi Fire Department

# CAPTION:

Motion authorizing an amendment to a Service Agreement with Zoll Medical Corporation of Chelmsford, Massachusetts for a total amount not to exceed \$12,250.38, increasing the service agreement value to \$56,904.38 for cardiac monitor and defibrillator services for the Fire Department, with FY 2021 funding in an amount of \$4,100.00 available in the General Fund.

## SUMMARY:

This motion authorizes an Amendment to an existing agreement with Zoll Medical Corporation to provide Zoll Expertcare Extended Warranty and Preventative Maintenance services for Zoll X Series cardiac monitors and defibrillators for the Corpus Christi Fire Department (CCFD).

## BACKGROUND AND FINDINGS:

CCFD currently owns 16 Zoll monitors X Series cardiac monitors and automated external defibrillators used to monitor and evaluate cardiac rhythms, while treating patients in a prehospital care setting. This equipment has been acquired throughout the years. In November 2019, CCFD purchased and secured a three-year extended warranty and preventative maintenance service plan to ensure all cardiac monitors and defibrillators are functioning properly. This new program offered by Zoll is essentially an amendment to the extended warranty coverage that CCFD already has with them. The new program

will be prorated to match the current agreement, which will end November 2022. The amendment is adding a few additional services to our current coverage, to include free battery replacement, batteries run just under \$400 each; accidental coverages, currently the cardiac monitors and defibrillators are not covered if dropped and damaged; and, includes larger discounts on accessory items that we currently order for our monitors, four lead cables, 12 lead cables, etc.

The availability of this new additional plan coverage was not known to staff at the time of the initial purchase. The additional plan coverage was introduced and offered to CCFD when staff called to add two newly purchased monitors to the current contract. Nothing else about the process for warranty work will change. Zoll will continue to send their technician to perform the preventative maintenance service annually, and will send loaners with return shipping labels to service monitors as needed. Zoll Medical Corporation is the sole source manufacturer, sales, and service repair company to maintain this equipment for the City's Fire Department.

## ALTERNATIVES:

An alternative would be not to have extended warranty and preventative maintenance services agreement, in an instance of equipment failure, the absence of this amendment would put the public's safety at risk.

## FISCAL IMPACT:

The fiscal impact for CCFD in FY 2021 for this amendment is \$4,100.00. The remaining cost of \$8,150.38 will be budgeted through the annual budget process.

## FUNDING DETAIL:

Fund:	1020	General Fund
Organization/Activity:	35100	City Ambulance Operations
Mission Element:	093	Respond to Emergency Calls
Project # (CIP Only):	N/A	
Account:	520130	Maintenance and Repairs

#### **RECOMMENDATION**:

Staff recommends approval of this motion authorizing an amendment to Service Agreement No. 77196 for the purchase of an extended warranty and preventative maintenance service plan with Zoll Medical Corporation of Chelmsford, Massachusetts as presented.

#### LIST OF SUPPORTING DOCUMENTS:

Amendment Service Agreement