



## **AGENDA MEMORANDUM**

Action Item for the City Council Meeting of March 30, 2021

**DATE:** March 30, 2021

**TO:** Peter Zaroni, City Manager

**FROM:** Richard Martinez, Director of Public Works  
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### **Purchase of Two Slope Mowers for Public Works**

#### **CAPTION:**

Motion authorizing the purchase of two replacement Slope Mowers from Alamo Industrial, of Seguin, Texas for a total amount of \$456,628.80, which will be utilized to mow stormwater ditches by the Department of Public Works, with FY 2021 funding available in the Vehicle & Equipment Replacement Fund.

#### **SUMMARY:**

This motion authorizes the purchase of two Slope Mowers to mow stormwater ditches across citywide drainage infrastructure. These specialized slope mowers will be utilized for steep drainage channel embankments and rights-of-way mowing over guardrails.

#### **BACKGROUND AND FINDINGS:**

The Department of Public Works has identified a safety and efficiency improvement to stormwater's mowing equipment fleet. This improvement will be effectuated through the purchase of these two slope mowers because of their width. Additionally, the new unit's counterweight position stabilizes the mower lower to the ground while increasing mowing capacity per day. In addition, because of the increased stability, the maintenance & repair cost is lower than the units being replaced.

The two units will serve as replacements for two of the six slope mowers currently in the Public Works fleet. The first of the two units being replaced is 13-year-old with 4,997 logged service hours and the second unit is 11-year-old with 5,099 logged service hours.

#### **PROCUREMENT DETAIL:**

This procurement is facilitated through the BuyBoard Cooperative. Contracts awarded through the BuyBoard Cooperative have been competitively procured in compliance with Texas Local and State procurement requirements. The percentage of savings realized through the BuyBoard Cooperative is 15% (\$40,290.78 per unit) less than per unit list price of \$268,605.18. The total

savings realized by completing this procurement through the BuyBoard Cooperative totals \$80,581.56 for both units. In view of these savings, the BuyBoard Cooperative is the best method of purchase for the City for these two (2) slope mowers.

**ALTERNATIVES:**

The alternative to purchasing the two slope mowers is to rent comparable units locally. However, this would not be cost effective in the long-term, and the equipment may not be readily available when needed if rented.

**FISCAL IMPACT:**

The FY 2021 fiscal impact for totals \$456,628.80 for the purchase of two Alamo Mathis Slope Mower to be funded by the FY 2021 Vehicle & Equipment Replacement Fund.

**FUNDING DETAIL:**

Fund:	5111	Vehicle & Equipment Replacement Fund
Organization/Activity:	32000	Storm Water Fund Fleet
Mission Element:	201	Manage Fleet Inventories
Project # (CIP Only):	N/A	
Account:	550020	Vehicles and Machinery
Amount:	\$456,628.80	

**RECOMMENDATION:**

Staff recommends approval of this purchase with Alamo Industrial for two Alamo Mantis Slope Mowers, as presented.

**LIST OF SUPPORTING DOCUMENTS:**

Price Sheet