



2021 Downtown Perception Survey

April 27, 2021

Overview



Background of
Survey



2021 Results –
Benchmarks



New Programs



Highlights



Next Steps

Background – Goals & Methodology



- Understand the downtown customer & non-user.
- How downtown is utilized among its patrons.
- Test programming & new initiatives
- Benchmark results compared year over year
 - 2015 Perception Survey
 - 2017 Perception Survey
 - 2019 Perception Survey

Methodology

- 250 surveys completed
- Nueces and San Patricio counties
- To reflect Corpus Christi total population quotas: zip code, age and income segments
- Statistical margin of error is +/- 6%
- Compared to 2019 Survey/2010 National Survey



2021 Results - Benchmarks

Demographics



| Benchmark: Downtown User | 2021 | 2019 | 2017 | 2015 |
|--------------------------|----------|----------|----------|----------|
| Average Age | 41.1 | 46.4 | 42.2 | 44.7 |
| Average Income | \$70,000 | \$75,100 | \$72,000 | \$70,900 |

Downtown users are typically younger families with children and those in upper income segments.

| Benchmark: Non-User | 2021 | 2019 | 2017 | 2015 |
|---------------------|----------|----------|----------|----------|
| Average Age | 51.6 | 54.3 | 58.7 | 52.7 |
| Average Income | \$46,400 | \$59,200 | \$61,500 | \$57,700 |

2021 Results - Benchmarks

Patronage



| Benchmark | 2021 | 2019 | 2017 | 2015 |
|---------------------------------|-------|------|------|------|
| Residents visited past 6 months | 87% | 90% | 73% | 74% |
| # of visits | 28.2* | 24.7 | 29.1 | 25.8 |
| Primary Reason for visit: | | | | |
| • Dining | 29% | 40% | 33% | 27% |
| • Bike/Run/Walk/Seawall | 17% | 11% | 16% | 10% |
| • Attend Special Event | 6% | 10% | 8% | 3% |
| • Visit Bar or Night Club | 2% | 9% | 8% | - |
| • Work or have a meeting | 13% | 7% | 14% | 10% |

**More than double national average at 13.6 visits, increase in work related meetings*

2021 Results - Benchmarks

Patronage



| Benchmark | 2021 | 2019 | 2017 | 2015 |
|------------------------|------|------|------|------|
| All Reasons for visit: | | | | |
| • Dining | 69% | 77% | 75% | 53% |
| • Seawall | 48% | 49% | 55% | 34% |
| • Cultural Center | 38% | 51% | 49% | 52% |
| • Live Music | 32% | 41% | 45% | 30% |
| • Bar/Night Club | 29% | 38% | 35% | 18% |



2021 Results - Benchmarks

Patronage



| Benchmark | 2021 | 2019 | 2017 | 2015 | National | |
|-----------------------|------|------|------|------|----------|--------|
| Spend \$ | \$71 | \$57 | \$73 | \$67 | \$65 | |
| Spend Time (minutes) | 119 | 123 | 138 | 124 | 163 | |
| Drive | 72% | 84% | 91% | 89% | 40% | |
| Parking Affordable | 89% | 88% | 86% | 88% | 42% | |
| Prefer Street Parking | 49% | 61% | 71% | 65% | N/A | |
| Prefer Parking Garage | 34% | 12% | | | | |
| Convenient | 67% | 66% | 71% | 63% | 48% | |
| Clean | 60% | 47% | 56% | 45% | 48% | TX 86% |
| Safe | 56% | 47% | 48% | 42% | 45% | TX 67% |

2021 Results - Benchmarks

Non-Users (13%)



Reasons for Not Coming Downtown

| Benchmark | 2021 | 2019 | 2017 | 2015 | National |
|----------------------------|------|------|------|------|----------|
| • COVID 19 | 73% | | | | |
| • Traffic congestion | 39% | 54% | 55% | 36% | 56% |
| • Homeless/panhandlers | 36% | 42% | 53% | 43% | 44% |
| • Unfamiliar w/ shop/dine | 21% | 54% | 44% | 44% | N/A |
| • Parking expensive | 21% | 42% | 43% | 31% | 71% |
| • Isn't Safe | 18% | 15% | 40% | 31% | 42% |
| • Too Far | 27% | 27% | 39% | 17% | 47% |
| • Don't know where to park | 21% | 50% | 36% | 45% | 49% |

Programs Surveyed & Accomplished



| Benchmark | 2019 | 2017 | 2015 |
|-------------------------------------|------|------|------|
| Downtown Website* | | 89% | |
| Mobile App* | | 82% | |
| Clean Ambassadors* | | 87% | 89% |
| Off-Duty Police Bike Patrol* | | 87% | 89% |
| Outdoor Dining* | 76% | 87% | 89% |
| Wayfinding | 74% | 81% | 70% |
| Shuttle Service / Districts | | 79% | 68% |
| Express Bus/TAMUCC | | 75% | 64% |
| Bike Share* | | 68% | 50% |
| Improve Seawall | 87% | | |
| Preserve Historic Buildings | 77% | | |
| Ferry Service | 66% | | |
| Residential Tour* | 53% | | |
| TAMUCC Downtown Campus* | 43% | | |

**Program was completed*



2021 New Programs



| Benchmark | Users | | | Non-Users |
|------------------------------|-------|------------|------------------|-----------|
| | All | DT Workers | Leisure Visitors | |
| Improve Seawall | 88% | 88% | 88% | 73% |
| Way-finding Program | 81% | 86% | 78% | 63% |
| Increase Trees & Landscaping | 80% | 83% | 79% | 64% |
| Downtown Circuit Trolley | 79% | 84% | 65% | 61% |
| Ferry Service | 72% | 84% | 65% | 61% |
| Open-Container Ordinance | 66% | 75% | 61% | 36% |





Downtown Living

- Would Likely Consider Living Downtown

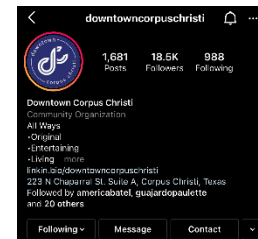
| | 2021 | 2019 | 2017 | 2015 |
|----------------|------|------|------|------|
| All Surveyed | 39% | 21% | 10% | 11% |
| Millennials | 56% | 33% | 23% | 15% |
| Downtown Users | 45% | 22% | 2% | 7% |

- 86% of Downtown Users Likely to Live Downtown prefer Single Family

| | 2021 | 2019 | 2017 | 2015 |
|----------------|-----------|---------|---------|---------|
| Purchase Price | \$257,900 | 171,400 | 154,400 | 189,900 |

Highlights

- 60% believe the Downtown area is clean (47% in 2019).
- Downtown Users visit more than double the national average, 28.2 visits downtown, or almost 5 times per month.
- Interest in living downtown has increased significantly.
- 67% believe there are family friendly, but they desire more.
- 79% of residents believe Downtown businesses are taking appropriate precautions during the pandemic.



Next Steps



Promoting Dining, Entertainment
& Family Friendly Options



Improving Seawall Cleanliness



Wayfinding Signage



Trees & Landscaping



Trolly & Ferry