DATE: May 18, 2021

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Parking Operations Upgrade and Replacement at CCIA

CAPTION:

Resolution authorizing a two-year service agreement with HUB Parking Technology USA, Inc. of Houston, Texas, in an amount of $170,517.93 for installation and upgrade of the Parking Operations DataPark equipment at the Corpus Christi International Airport, effective upon issuance of a notice to proceed, with FY 2021 funding available in the Airport Fund.

SUMMARY:

This equipment is necessary for the airport to operate at its maximum capabilities. The equipment will allow customers to pre-pay parking, use kiosks inside the terminal building or curbside, and exit the parking lots without any wait. Equipment will allow customers to pay with cash, credit, and QR codes, and has future capabilities for touchless payment options. New equipment will also allow CCIA to accommodate free parking for veterans (i.e. Purple Heart recipients and Wounded Warriors) and commuters with a simplified process. The equipment purchase includes: new servers, software upgrades, uninterrupted power supply, (5) automatic pay stations, (9) license plate reader lane cameras, vehicle detection equipment, and other miscellaneous parts.

BACKGROUND AND FINDINGS:

CCIA is insourcing the operations of the public paid parking lots from a third party who has operated the lots under a management agreement, since 2013. In the original agreement

Republic Parking (current 3rd party operator) agreed to escrow $400,000 for equipment upgrades, only $200,000 of that money was spent since 2013. The remaining funds were approved to be transferred to the airport's operating and maintenance fund by City Council on March 16, 2021 in the amount $203,931.55.

To improve customer experience and technological capabilities of the parking lot systems, CCIA intends to enter a service agreement to update all ticket dispensers, payment kiosks, point of sale computers, user software, license plate readers, and other systems. The paid parking lots already utilize parking equipment by DataPark that will be used as part of this transition.

PROCUREMENT DETAIL:

This is a sole source procurement. HUB Parking Technology USA, Inc. is the sole source distributor of the DataPark Parking Revenue and Access Control System (PARCS). HUB provides direct service and support for the hardware and software as a complete system. The hardware and software cannot be supplied nor converted by any other company.

ALTERNATIVES:

Purchasing equipment from any other vendor would require replacement of everything in the parking operation since all equipment is proprietary. Parking equipment upgrades are required regardless of who operates the parking plaza (airport or third party) moving forward. Continued use of current outdated equipment would cause the airport to no longer receive technical support for any equipment failure.

FISCAL IMPACT:

Funds used to purchase this equipment were approved by City Council on March 16, 2021, which originated from the parking reserves fund, established March 19, 2013. The expenses and revenues will be reflected in the Airport's FY2022 budget. There will be minimum impact to FY2021 budget, other than additional revenue.

FUNDING DETAIL:

Fund:	4610
Organization/Activity:	35040 – Facilities
Mission Element:	271
Project # **(CIP Only):**	**N/A**
Account:	530210

RECOMMENDATION:

The CCIA airport advisory board passed a motion on April 21 recommending City Council approval of the action item. Airport staff recommends entering into the service agreement with HUB Parking Technology USA.

LIST OF SUPPORTING DOCUMENTS:

Price Sheet
Resolution
Service Agreement