### ISLAND STRATEGIC ACTION COMMITTEE

Three (3) vacancies with terms to 3-23-2022 and 3-23-2024, representing the following preferred but not required categories: 1 - Commercial Property Owner, 1 - Architect or Professional Engineer and 1 - Mustang Island Representative.

# Duties

The Island Strategic Action Committee (ISAC) advises the Mayor and City Council on development and implementation of the Mustang-Padre Island Area Development Plan. The ISAC shall develop specific strategies for implementation of the Mustang-Padre Island Development Plan with specific timelines to implement the respective strategies and a clear determination of which agency or individual is responsible to implement specific projects or programs.

# **Composition**

The committee shall consist of fourteen (14) members appointed by the City Council. Membership in one or more of the following categories is preferred but not required: Padre Isles Property Owners Association, residential property owner who owns property and resides on Mustang or Padre Island; commercial property owner who owns property and operates a business on Mustang or Padre Island; developer of property on Mustang or Padre Island; member of the Padre Island Business Association; architect or professional engineer, who does work on projects on Mustang or Padre Island; realtor, who primarily represents buyers or sellers of property on Mustang or Padre Island; construction contractor, who primarily works on projects on Mustang or Padre Island; representative of an environmental group; person who resides on Mustang Island or who is an employee of a Mustang Island property owner; and at-large representatives who are residents of the City. Not less than twelve (12) members must reside or own property on Mustang or Padre Island. One (1) of the at-large representatives may, but is not required to, reside on Mustang or Padre Island. The City Council may appoint not more than five (5) members of the action committee who do not reside within the City if they own or represent the owner of property on Mustang or Padre Island. The following organizations may appoint a representative to serve as an ex-officio advisory member of the action committee without vote: Planning Commission, Watershore and Beach Advisory Committee, Park and Recreation Advisory Committee, Nueces County, Nueces County Water Control and Improvement District No. 4, and Corpus Christi Convention and Visitors Bureau.

Member size	Term Length	Term Limit
14	3 years	6 years

Name	District	Term	Appt. date	End date	Appointing At Position	Status	Category
	Other / Non-						
Alex H. Harris	Resident	1	3/17/2020	3/23/2022	City Council	Resigned	Commercial Property Owner
Daniel Grimsbo	District 4	1	3/30/2021	3/23/2024	City Council	Resigned	Professional Engineer
						Failed to complete	
Armon D. Alex	District 3	1	3/17/2020	3/23/2024	City Council	training requirements	Mustang Island Rep.
Polly L. Balzer	District 4	1	3/26/2019	3/23/2022	City Council	Active	Padre Isles Prop. Owners Assoc.
Roy D. Coons	District 4	Partial	3/30/2021	3/23/2022	City Council	Active	At-Large
	Other / Non-						
Charles F. Duffley	Resident	1	3/26/2019	3/23/2022	City Council	Active	Developer
Melanie Salinas	District 4	Partial	3/30/2021	3/23/2022	City Council	Active	At-Large
Cheri Sperling	District 4	2	3/8/2016	3/23/2022	City Council	Active	Padre Island Business Assoc.

Name	District	Term	Appt. date	End date	Appointing Au	Position	Status	Category
Daniel R. Brown III	District 4	1	3/17/2020	3/23/2024	City Council		Active	At-Large
Jay N. Gardner	District 4	2	3/20/2018	3/23/2024	City Council	Chair	Active	Environmental Group
Tommy J. Kurtz	District 5	1	3/17/2020	3/23/2024	City Council		Active	At-Large
Dotson Lewis Jr	District 4	1	3/30/2021	3/23/2024	City Council	Vice Chair	Active	Residential Property Owner
Robert B. Pruski Jr	District 4	1	3/30/2021	3/23/2024	City Council		Active	Construction Contractor
William M. Uhlarik	District 4	1	3/30/2021	3/23/2024	City Council		Active	Realtor
						Ex-Officio,		
R. Bryan Gulley	District 4	N/A	N/A	N/A	Nueces Count	Non-voting	Active	Nueces County
						Ex-Officio,		
Dan McGinn		N/A	N/A	N/A		Non-voting	Active	Planning Commission
						Ex-Officio,		Nueces County Water Control and
Keith McMullan		N/A	N/A	N/A	Nueces Count	Non-voting	Active	Prevention District #4
						Ex-Officio,		
Brett Oetting	District 4	1	N/A	N/A	CVB	Non-voting	Active	CVB
						Ex-Officio,		
Terry A. Palmer	District 4	1	N/A	N/A		Non-voting	Active	Watershore and Beach Adv. Comm.
						Ex-Officio,		
Twila Stevens	District 4	1	N/A	N/A		Non-voting	Active	Parks and Rec Adv. Comm.

# ISLAND STRATEGIC ACTION COMMITTEE

# Applicants

Name	District	Status	Category
			At Large
Herb Bradley	District 4	Applied	Residential Property Owner
			At Large
Alexandra N. Caballero	District 4	Applied	Residential Property Owner
			At Large
			Realtor
Joe Casey	District 4	Applied	Residential Property Owner
			At Large
Keith R. Clark	District 4	Applied	Residential Property Owner
			At Large
Mark A. Cortez	District 4	Applied	Residential Property Owner
Michael Edghill	District 4	Applied	At Large
			At Large
Eric L. Evans	District 4	Applied	Residential Property Owner
			At Large
			Realtor
Meagan E. Furey	District 4	Applied	Residential Property Owner
			At Large
			Professional Engineer
Michael D. Gonzalez	District 4	Applied	Residential Property Owner
			At Large
Linda Lindsey	District 4	Applied	Residential Property Owner
			At Large
Ray T. Morais Jr	District 4	Applied	Residential Property Owner
			At Large
			Person who resides on Mustang Island or who is an
Kaylynn J. Paxson	District 4	Applied	employee of a Mustang Island property owner
Michael S. Pittman	District 4	Applied	At Large
Diane Walker	District 4	Applied	At Large
			At Large
David S. Zill	District 4	Applied	Residential Property Owner

# Application for a City Board, Commission, Committee or Corporation

# Profile

Herb First Name	Bradley Last Name		
Email Address			
13834 Captain Kidd Drive			
Corpus Christi <sub>City</sub>		TX State	78418 Postal Code
What district do you live in? *			
Ø District 4			
Current resident of the city?			
ඳ Yes Ҁ No			
If yes, how many years?			
3 yrs			
Mobile: (502) 931-4190 Primary Phone	Business: (361) 333-5444 Alternate Phone		
Stuffology Incorporated	vice president Job Title		
Work Address - Street Address	and Suite Number		
13834 Captain Kidd Drive			
Work Address - City			
Corpus Christi			
Work Address - State			
Texas			
Work Address - Zip Code			
78418			

### Work Phone

361-333-5444

Work E-mail address

herb@stuffology.com

**Preferred Mailing Address** 

Home/Primary Address

Which Boards would you like to apply for?

ISLAND STRATEGIC ACTION COMMITTEE: Submitted

# Interests & Experiences

Are you a registered voter?

ດ Yes ດ No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

n/a

Education, Professional and/or Community Activity (Present)

Business Degree (finance) University of Louisville

If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)

ISAC

Why are you interested in serving on a City board, commission or committee?

I am very interested in what is happening on the Island. I view it as a diamond in the rough and wish to make a positive contribution to its progress.

Upload a Resume

Are you an ex-Officio member of a City Board, commission or committee?

C Yes ☞ No

No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?

### **Demographics**

Gender

🔽 Male

### Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

ດ Yes ດ No

Do you, your spouse, your business or your spouse's business have a City contract?

Does your employer or your spouse's employer have a City contract?

C Yes ← No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

∩ Yes r No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

N/A

Board-specific questions (if applicable)

Question applies to ISLAND STRATEGIC ACTION COMMITTEE

ISAC preferred representatives from certain categories. Do you qualify for any of the following categories? \*

Residential Property Owner (Who owns property and resides on Mustang or Padre Island)

# Verification

**City Code Requirement - Residency** 

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.

I Agree

City Code Requirement - Attendance

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-61, which provides that absences from more than 25% of regularly scheduled meetings during a term year on the part of any board, commission, or committee member shall result in an automatic termination. An absence shall be deemed unexcused unless excused by the board, commission or committee for good cause no later than its next meeting after the absence.

# **Consent for Release of Information**

I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.

V I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

🔽 I Agree

# Herb Bradley 13834 Captain Kidd Drive Corpus Christi, Texas 78418 (502) 931-4190

# To Whom It May Concern:

I do not have a formal resume because I have basically worked for myself my entire career. Here is a brief synopsis of my education and work experience.

# **Education:**

I attended Centre College of Kentucky and graduated with a business degree in finance from the University of Louisville.

# Work Experience:

While attending college I worked as a respiratory therapist at the University Hospital in Louisville, Kentucky.

After graduating I worked for CIT Corporation financing and leasing equipment for small and middle market companies.

I then started a joint venture with Charter Medical Corporation called Ambulatory Services of Kentucky. We supplied oxygen and durable medical equipment to the home care patients. I ran the business for eight years and sold it to REIT managing nursing homes.

With a partner I bought a restaurant/pub. It was fun but I do not recommend it especially with a partner.

Currently I am working with my wife in a company she started. Stuffology Incoporated is a promotional company supplying corporate gifts and promotional items.

# Summary:

I have been an independent successful small business person my adult life. I care about the welfare of this Island and would like to contribute to its progress. Please consider me for the Island Strategic Action Committee. Thank you.

Profile			
Alexandra First Name	N Caballero Middle Initial Last Name		
Email Address			
15237 Main Royal Dr Street Address			
Corpus Christi <sub>City</sub>		TX State	78418 Postal Code
What district do you live in	l? *		
✓ District 4			
Current resident of the city	?		
€ Yes ⊂ No			
If yes, how many years?			
4			
Mobile: (843) 754-8308 Primary Phone	Business: (361) 442-0469 Alternate Phone		
Kleberg Bank, N.A.	Treasury Management Officer		
Work Address - Street Add	Iress and Suite Number		
5350 S Staples St			
Work Address - City			
Corpus Christi			
Work Address - State			
Texas			
Work Address - Zip Code			
78411			

### Work Phone

(361)442-0469

Work E-mail address

Alex.Caballero@KlebergBank.com

**Preferred Mailing Address** 

Home/Primary Address

Which Boards would you like to apply for?

ISLAND STRATEGIC ACTION COMMITTEE: Submitted

# **Interests & Experiences**

Are you a registered voter?

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

N/A

Education, Professional and/or Community Activity (Present)

Currently a Treasury Management Officer at a community bank, Kleberg Bank, N.A.

If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)

N/A

Why are you interested in serving on a City board, commission or committee?

Yes

Upload a Resume

Are you an ex-Officio member of a City Board, commission or committee?

No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?

ົYes ິNo

#### Demographics

Gender

Female

#### Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

∩ Yes ເ No

Do you, your spouse, your business or your spouse's business have a City contract?

Does your employer or your spouse's employer have a City contract?

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

C Yes ← No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

C Yes ← No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

N/A

**Board-specific questions (if applicable)** 

Question applies to ISLAND STRATEGIC ACTION COMMITTEE

ISAC preferred representatives from certain categories. Do you qualify for any of the following categories? \*

#### Verification

**City Code Requirement - Residency** 

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✓ I Agree

City Code Requirement - Attendance

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I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

# ALEXANDRA CABALLERO

Corpus Christi, TX 78418

#### 843-754-8308

Willing to relocate: Anywhere

Authorized to work in the US for any employer



# WORK EXPERIENCE

#### **Treasury Management Officer**

Kleberg Bank - Corpus Christi, TX October 2019 to Present

I am responsible for effectively selling the Bank's depository and treasury management services to existing and prospective clients, either in conjunction with Relationship Managers or on an individual basis, achieving deposit and fee income goals and solidifying customer retention efforts by providing a superior level of relationship management and customer service. This position contacts prospective customers in order to develop new treasury management business. I manage relationships with existing customers to ensure proper servicing of accounts and to expand existing business. I prepare sales presentations, explains services offered, and recommends services which would benefit clients. I Identify opportunities to cross-sell other products and services. I assist management in developing a market strategy and in setting sales objectives. I consistently meet or exceed set deposit goals. I assist in the design and ensures the proper installation of treasury management services or the modification of existing services.

#### **Private Client Services Associate**

Kleberg Bank - Corpus Christi, TX October 2019 to February 2020

I provide advisors with support and service functions like account creation plus maintenance, portfolio analysis and client or prospect meeting preparation.

I'm involved in all client servicing aspects and ensure accurate, on-time completion of customer requests.

I evaluate financial information attained from customers to determine strategies for accomplishing respective investment objectives.

I perform administrative tasks like correspondence, phone coverage, database maintenance, filing, as well as financial reporting

I participate in close client interaction and problem solve for high net-worth prospects, customers and intermediaries.

I respond to all information requests, inclusive performance research, as well as product specific details.

I provide service plus support functions like portfolio analysis account development, maintenance and reconciliation.

I prepare special projects for marketing along with prospecting presentations.

I develop and modify pitch books as required.

I support development of suitable responses to consultants pertinent to taking initiative for search.

I attain common office management skills including database maintenance, correspondence and financial reporting.

I ensure to retrieve information plus interact with professionals at every level of firm to identify best approach.

#### **Treasury Management Onboarding Specialist**

American Bank N.A - Corpus Christi, TX September 2018 to October 2019

I provide Treasury Management Officers with support and service functions like account creation plus maintenance, portfolio analysis and client or prospect meeting preparation.

I'm involved in all client servicing aspects and ensure accurate, on-time completion of customer requests.

#### Personal Banker/Teller Supervisor

American Bank - Port Aransas, TX June 2016 to September 2018

I recommend and explain banking services and products to clients based on their needs. I manage client bank accounts, including opening and closing accounts, and overseeing transactions. I present and sell banking services and products to existing and prospective clients I refer clients to in-house financial experts and/or relevant bank departments, such as mutual funds, and trust management, when necessary. I process applications for credit cards, safe deposit boxes, and consumer loan requests. I discuss bank policies and procedures and any changes affecting policies and procedures, with clients. I resolve client queries and complaints.

#### Teller

Bank of Charles Town - Kearneysville, WV October 2015 to April 2016

I assist customers with processing transactions, such as deposits, withdrawals, or payments, resolving complaints or account discrepancies, and answering questions. I inform customers about bank products and services. I am responsible for tracking, recording, reporting, and storing information related to transactions, bank supplies, and customers, ensuring all information is accurate and complete. I must maintain and balance cash drawers and reconcile discrepancies. I handle strapping cash and rolling coins to be stored in drawers or the bank vault. I must keep a clean, organized work area and a professional appearance. I handle currency, transactions, and confidential information in a responsible manner.

# EDUCATION

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#### Associate

Blue Ridge Community College August 2014 to November 2014

#### High school or equivalent

Jefferson High School August 2011 to May 2014



SKILLS

- Banking
- Medical Imaging
- Office Management

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Dental Assisting

# CERTIFICATIONS AND LICENSES

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8

Food Handler

May 2016 to May 2019

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**TABC** May 2016 to May 2018

Notary Public March 2017 to February 2021

X-ray

**Certified Dental Assistant** 

# Profile

<b>Joe</b> First Name	Casey Last Name		
Email Address			
15010 Reales Drive Street Address			
Corpus Christi <sub>City</sub>		TX State	<b>78418</b> Postal Code
What district do you live in? *			
Ø District 4			
Current resident of the city?			
ເ Yes ເ No			
If yes, how many years?			
41			
Mobile: (361) 331-7936 Primary Phone	Business: (361) 880-5888 Alternate Phone		
Joe Adame & Associates, Inc.	Commercial Real Estate		
Work Address - Street Address	and Suite Number		
819 N Upper Broadway St			
Work Address - City			
Corpus Christi			
Work Address - State			
ТХ			
Work Address - Zip Code			
78401			

#### Work E-mail address

jcasey@joeadame.com

Preferred Mailing Address

Home/Primary Address

Which Boards would you like to apply for?

ISLAND STRATEGIC ACTION COMMITTEE: Submitted

# Interests & Experiences

Are you a registered voter?

ດ Yes ດ No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

No

Education, Professional and/or Community Activity (Present)

Flour Bluff - 1998 TAMUCC - Business Administration/Finance - 2002 Texas Real Estate License - 2003

If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)

ISAC

Why are you interested in serving on a City board, commission or committee?

I believe my background of commercial real estate will serve the Island and our progressive thinking in a positive manner.

Upload a Resume

Are you an ex-Officio member of a City Board, commission or committee?

C Yes ← No

# **Demographics**

Gender

🔽 Male

# Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

C Yes ← No

Do you, your spouse, your business or your spouse's business have a City contract?

∩ Yes r No

Does your employer or your spouse's employer have a City contract?

⊂ Yes ເ No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

ດ Yes ເ No

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ດ Yes ດ No

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∩ Yes r No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

N/A

**Board-specific questions (if applicable)** 

Question applies to ISLAND STRATEGIC ACTION COMMITTEE

ISAC preferred representatives from certain categories. Do you qualify for any of the following categories? \*

- Realtor (Who primarily represents buyers or sellers of property on Mustang or Padre Island)
- Residential Property Owner (Who owns property and resides on Mustang or Padre Island)
- Padre Isles Property Owners Association Member

# Verification

**City Code Requirement - Residency** 

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# 🔽 I Agree

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# Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

# Joe Casey

15010 Reales Drive Corpus Christi, Texas 78418 (361) 331-7936

### OBJECTIVE

To obtain a challenging sales position with career growth potential, that will effectively utilize acquired consultative sales experience, creative talents and commitment to excellence.

#### **PROFESSIONAL EXPERIENCE**

#### Joe Adame & Associates. Inc.

Commercial Real Estate Agent

#### **Principal Responsibilities**

- Responsible for all aspects of commercial brokerage Retail Leasing & Sales, Investment Property Sales, Land Sales, Industrial Leasing & Sales and Office Leasing & Sales.
- Make cold calls to schedule listing appointments and follow up, to create a book of business for the  $\triangleright$ brokerage firm.
- ≻ Complete market surveys/analysis for clients to determine what their specific property they own, or are interested in obtaining is worth in the current marketplace.

#### Accomplishments

Generated approximately \$4,000,000 of commercial real estate leasing & sales for first year of  $\geq$ employment.

#### NATIONAL OILWELL VARCO - PORTABLE POWER DIVISION

Sales Representative

#### CORPUS CHRISTI, TX 2012 - 2016

CORPUS CHRISTI, TX

2009 - 2012

#### Principal Responsibilities

- Responsible for soliciting to businesses for NOV Portable Power in South Texas.
- > Make cold calls, follow leads, create opportunities and land key accounts. Also includes cultivating customer relationships in sectors such as: oil & gas, plants, refineries, marine and industrial servicing, among others.
- Complete weekly sales call sheets, monthly expense reports, monthly mileage reports.  $\triangleright$
- Responsible for entertaining customer and attending sales conferences and industry tradeshows. ۶

#### Accomplishments

- First Sales Representative to open an account directly with a refinery in Corpus Christi.
- Developed and maintained the largest account for the South Texas Branch.  $\triangleright$
- Generated approximately \$3,000,000 of revenue in first full year of employment.
- Increased equipment rentals by 234% from June, 2013 June, 2014.
- Increased sales revenue by 34% in 2015.

#### **TDL PLASTICS**

Sales Representative

#### **Principal Responsibilities**

- Provide technical knowledge to current and potential customers for their applications and future projects for development.
- $\triangleright$ Provide guality commodity and engineering grade resins to end users and molders throughout the United States, Mexico, Canada and Europe.
- Cold call end users for potential business leads to increase my personal book of business.  $\triangleright$
- Maintain customer and supplier relationships.  $\triangleright$

#### Accomplishments

- Generated revenue of approximately \$500,000 a year for the company.  $\triangleright$
- Developed and maintained an international account that brought in the highest single customer ⊳ revenue from 2009 - 2012.

CORPUS CHRISTI, TX

2016 - Present

#### **CANIENT SEARCH PARTNERS**

Executive Recruiter

#### CORPUS CHRISTI, TX 2007 - 2009

#### **Principal Responsibilities**

- Cold call and recruit daily Physical, Occupational, Speech Therapist, and Clinical Pharmacist in the marketplace.
- $\triangleright$ Cold call and prospect daily to various Directors and CEO's of rehabilitation companies and pharmacy departments.
- $\triangleright$ Daily negotiation of recruiting fees and terms to Directors and CEO's.
- Negotiate compensation and benefit packages to both candidates and hiring authorities in the process.

#### Accomplishments

- Successfully assisted in the origination of Canient Search Partners, an executive recruiting firm, in September 2007.
- Lead the Health Care Recruiting Team that produced approximately \$400,000 in billings per year.  $\triangleright$
- Trained and Managed new Healthcare Recruiters upon hire. ⊳

#### AMERICAN BANK

#### Cash Management Sales

CORPUS CHRISTI, TX 2006 - 2007

#### Principal Responsibilities

- Responsible for effectively promoting and selling all commercial products and services, and  $\triangleright$ providing a primary contact for the customer regarding Cash Management Products.
- ≻ Sold and promoted all commercial products and services (i.e.: depository accounts, electronic delivery products, and commercial services) to both existing and potential customers.
- $\triangleright$ Performed demonstrations and presentations for commercial products and services to internal and external customers.
- Prepared account analysis on commercial accounts for both current customers and prospects to assist in the selection of the products and services most appropriate for their needs.
- $\triangleright$ Accompanied Bank Officers on prospect and follow-up calls with customers regarding Cash Management products.
- $\triangleright$ Prepared proposals for prospective customers as required.

#### Accomplishments

- Successfully rolled out the new Digital Deposit System to new and existing customers. This system targeted customers with high check volumes to save the bank money by taking pressure off of the back line employees, by already having an image of the check to send directly to the Federal Reserve.
- ⊳ Ranked top sales ongoing for business banking products.

#### AMERICAN BANK

Commercial Credit Analyst

CORPUS CHRISTI, TX 2003 - 2006

#### Principal Responsibilities

- Meet with high-profile customers on a regular basis to discuss plans regarding loan reguests.
- $\triangleright$ Perform analytical analysis of customer financial information for new and renewal loans.
- Assist loan officers in the loan granting process.
- Review commercial appraisals to provide feedback to the loan officers.  $\triangleright$
- $\triangleright$ Attend weekly Director's Loan Committee meeting to support loan officers with information pertaining to the prepared loan package.

#### Accomplishments

- Brought in a new, high profile customer that requested and was granted approximately \$9,000,000  $\geq$ in commercial loans in April 2005.
- $\triangleright$ Average approximately \$8,400,000 in new loans (not counting renewals) granted per month.
- $\geq$ 90% of all prepared loan packages are granted approval by the Director's Loan Committee.
- ≻ Successfully completed Texas Real Estate program and obtained Texas Real Estate license while employed full-time at American Bank.

#### PLATYPUS FITNESS CENTER

Personal Trainer/Membership Sales/Group Fitness Instructor

#### CORPUS CHRISTI, TX 2001 - 2015

#### **Principal Responsibilities**

- Assist in increasing revenue by selling gym memberships.
- $\triangleright$ Assist customers in meeting fitness goals through individualized personal training.
- $\triangleright$ Teach up to four group Spin classes weekly.

#### Achievements

- > Assisted in the expansion of the fitness facility in January 2004 and the relocation in August 2010.
- > Generated enough income through personal training to pay cash for college; resulting in no student loans
- Generated revenue for the gym by splitting my personal training income 50/50, which amounts to \$35 per session, averaging \$1,000 in net revenue for the gym per month, on a part time basis.
- > Article written about my personal training in February 2002 Corpus Christi Caller Times, resulting in twice as many clients and doubling my monthly personal training income.
- > Successfully balance working a primary job position full-time and providing part-time personal training at Platypus Fitness Center since January 2003.

#### NUECES COUNTY PARKS

Beach Lifeguard Supervisor

CORPUS CHRISTI, TX

1999 - 2004

#### **Principal Responsibilities**

> Responsible for the safety of all beach patrons.

#### Achievements

- > Maintained lifeguard supervisor position, personal training position, and attended summer school simultaneously in order to graduate from TAMU-CC in four years.
- $\triangleright$ Promoted to lifeguard supervisor during second year of employment, supervised approximately 10 lifeguards per day and trained rookie lifeguards on rescue techniques and beach safety.

# EDUCATION

2003 - 2003 Real Estate Institute of Corpus Christi

Christi Corpus Christi, Texas

- > Three-month speed program
- 1998 2002 Texas A&M University Corpus Christi Corpus Christi, Texas Bachelor Degree
  - > B.A., Business Administration with emphasis in Finance
  - > 4-year starter on the University's club soccer team.

References available upon request

# Application for a City Board, Commission, Committee or Corporation

Profile				
Keith First Name	R Middle Initial	Clark Last Name		
Email Address				
14818 Dasmarinas Drive Street Address				
Corpus Christi <sub>City</sub>			TX State	<b>78418</b> Postal Gode
What district do you live in? *				
✓ District 4				
Current resident of the city?				
c Yes ⊂ No				
If yes, how many years?				
4				
Mobile: (813) 900-0662 Primary Phone	Business: (3 Alternate Phone	361) 949-9500		
Edward Jones Investments	Financial Ac	dvisor		
Work Address - Street Address	and Suite N	lumber		
15217 SPID , Ste 212				
Work Address - City				
Corpus Christi				
Work Address - State				
ТХ				
Work Address - Zip Code				
78418				

### Work Phone

3619499500

Work E-mail address

keith.clark@edwardjones.com

**Preferred Mailing Address** 

Home/Primary Address

Which Boards would you like to apply for?

ISLAND STRATEGIC ACTION COMMITTEE: Submitted

# Interests & Experiences

Are you a registered voter?

ດ Yes ດ No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

La Posada Foundation committee member, PIBA Ambassadors

Education, Professional and/or Community Activity (Present)

BS degree, Series 7,66, Insurance licensed, PIBA, La Posada Foundaton, USMC Toys for Tots annual fund drive.

If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)

Island Strategic Action Committee

Why are you interested in serving on a City board, commission or committee?

Benefit Flour Bluff, Padre Island and Mustang Island residents and business community. I live and work on Padre Island and want the best for our Islands. The uploaded resume is the most current that I have from 2016. I have been working for Edward Jones Investments since Feb 2017 on Padre Island.

Upload a Resume

Are you an ex-Officio member of a City Board, commission or committee?

C Yes ← No

# Demographics

Koith R Clark

### Gender

🔽 Male

# Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

ດ Yes ດ No

Do you, your spouse, your business or your spouse's business have a City contract?

∩ Yes ເ No

Does your employer or your spouse's employer have a City contract?

ດ Yes ດ No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

ດ Yes ດ No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

ດ Yes ດ No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

C Yes € No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

N/A

Board-specific questions (if applicable)

Question applies to ISLAND STRATEGIC ACTION COMMITTEE

ISAC preferred representatives from certain categories. Do you qualify for any of the following categories? \*

- Residential Property Owner (Who owns property and resides on Mustang or Padre Island)
- Padre Isles Property Owners Association Member
- Padre Island Business Association Member

# Verification

City Code Requirement - Residency

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.

# 🔽 I Agree

City Code Requirement - Attendance

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-61, which provides that absences from more than 25% of regularly scheduled meetings during a term year on the part of any board, commission, or committee member shall result in an automatic termination. An absence shall be deemed unexcused unless excused by the board, commission or committee for good cause no later than its next meeting after the absence.

# Consent for Release of Information

I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.

🔽 I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

600 E. Sonterra Blvd #5106 San Antonio, TX 78258 (813) 900-0662

# Keith R Clark

# Professional Nov 2014 – Present Elbit Systems of America (M7 Aerospace), San Antonio, TX Experience

#### **Director, Upgrades & Modifications Business Development**

Business development lead for commercial, U.S. and foreign military and government agencies and international defense organizations for fixed wing aircraft maintenance and modifications. Establish business relationships for airframe, avionics, systems upgrades to include integration and aircraft modifications for avionics modernization, NVIS, SATCOM, mission sensor suites (ISR); pax-to-cargo mod's, Engineering and field service support to enhance operational effectiveness of the aircraft. Recent wins include C-23 Sherpa FAA airworthiness certification (\$600k), SOFSA enhanced ISR retrofit contract (\$1M), U.S. Dept of State C-23 acft upgrades for FMS partner (\$1.4M), NASA B200 systems upgrade (\$300k), ANG C-26 maintenance upgrades (\$600k), USN C-26 ASTARS III modifications for fire control radar, ISR package design and integration, glass cockpit and performance improvements totaling \$10M. Established teaming agreement with 8(a) contractor in joint pursuit of \$22M avionics modernization and acft performance upgrades for US Military customer as sole source set-aside contract for 13 acft. Annual sales goal of \$35M.

#### Feb 2014 – Nov 2014 Greenwich AeroGroup

#### **Director, Government and Military Business Development**

Business development lead for U.S., Foreign and Military fixed and rotary wing maintenance, repair and overhaul (MRO) of commercial and military platforms for three MRO FBO sites within U.S. Instrumental in attracting depot maintenance partnering agreements with Sikorsky for **\$150M Army HH-60 Induction/MRO contract** and L-3 Comm for Army C-12 depot maintenance and pursuit of USAF/USN maintenance contract. Developed teaming agreements in joint pursuit of Gov't/Military aircraft maintenance contracts with Prime and small business contractors as well as direct sales for our CR&O and parts distribution businesses.

Jan 2012 - Oct 2012 Selex Galileo, Inc, Tampa, FL

#### **Director, USAF Business Development**

Leads business development efforts to grow sales of Aircraft Integration within USAF, USN, USCG and FMS customers for fixed and rotary wing aircraft. Established teaming agreement with Lockheed Martin, Boeing and ES3 for F2AST and SbAST IDIQ contracts. Established Partnering agreement with Rockwell Collins and Astronautics for U.S. and FMS a/c fixed/rotary wing bid opportunities to offer full Finmeccanica/AgustaWestland/Selex product and engineering capabilities and to act as sub-tier contractor for engineering, labor and hangar facilities on military aircraft technology insertion integration programs. Led Selex B-D A/I Team on acquiring first bid opportunity for IDIQ contract with USAF C-130 and UH-1 acft. Provide lead management for USAF/USN/USCG/FMS proposal development and contract program management.

#### Jan 2011 - Jan 2012 Pemco World Air Services, Tampa, FL

#### **Director, Business Development Government Programs**

Worked to develop 588,000 sq ft hangar facility and 500 employees to qualify for military aircraft MRO, upgrade and modification work. **Established partnering agreements with 12 Prime Contractors within four months** and worked to establish qualification of Pemco to provide direct support to USAF and USN on multiple cargo and transport aircraft. Developed Ground Ops and Safety procedures per DCMA 8210.1 requirement and outlined actions to achieve AS9110 Certification for MRO. Coordinated efforts to upgrade facilities, ramps, taxiways, personnel training, acft ground handling equipment, technical manuals, safety, security and ITAR procedures to make site fully qualified per USAF/USN/DCMA/DCAA to perform maintenance on military aircraft. Left due to Pemco discontinuing pursuit of military MRO business to focus on commercial MRO and cargo mod businesses.

#### 2006 – 2010 Eaton Corp Aerospace, Sarasota, FL

#### Military Account Team Manager, US Air Force, US Navy

Business Development and sales of hydraulic, fuel, fluid conveyance, electrical products and repair services to the USAF, USN and Foreign Militaries for fixed, rotary wing aircraft and UAV's. Coordinate sales through military aircraft depots on major overhaul, repair and service life extension programs. Exceeded 2009 sales goal of \$111M by 7% and grew market share by 20% at Tinker AFB. Established quarterly Strategic Supplier Review meetings with USAF Logistics/Contracting improving communication and growing market share at all three USAF Air Logistics Centers. Provided monthly and annual sales projections and status reports for military sales and market conditions to include competitor's activities and future sales opp's. Established contacts at USAF Special Ops Forces (AFSOF) for immediate sales of new products leading to larger sales within USAF Operational forces. Developed business relationships with Derco Aerospace, RUAG Aerospace as distributors working on Eaton's behalf and Sikorsky – Mubadala for new MRO product and repair sales for Middle East.

Sales of electrical sensing and control products to major **OEM**, **Military** and Distributor customers throughout the world to include DoD, Boeing, Airbus, Lockheed Martin, Honeywell, L-3. Won several long-term, multi-million dollar BPA's for new product development. Provided expert FAR knowledge to win \$1M order from Rockwell Collins for switch design with Eaton as sole source supplier achieving 60% profit margin on order with NRE included. **Promoted** to Director position.

#### 2003 – 2006 Eaton Corp Cutler-Hammer, Tampa, FL

#### **Industrial Sales Engineer**

Outside sales of Electrical Control and Distribution products to **Industrial**, Commercial, Utility and **OEM customers** in Western Florida. **Grew sales of C-H products by over 52%** in first year and **41% growth in second year achieving 106% of sales goal**. Provide electrical engineering and project management support in sale of \$2.1M annual individual goal and team goal of \$13M. **Grew sales to targeted OEM customer by over 300% achieving \$500k in sales** through outside-the-box thinking and sales activity. **Transferred** to Eaton Aerospace Division.

#### 2002 – 2003 Eaton Corp Cutler-Hammer, Arden, NC

#### **Project Management Engineer**

Project engineering and management of Large and Major **Industrial projects** >\$100k for Western sales offices. Project management of highly engineered projects to include medium voltage and small voltage equipment. Coordinate sales and manufacturing to achieve quality and profitability goals while increasing sales with existing customer base of OEM, Distribution and commercial and industrial customers. **Manage \$12 - \$15 million in annual projects**. **Promoted** to Outside Sales.

#### 2001 – 2002 Shallbetter, Inc, Atlanta, GA

#### **OEM Regional Sales Manager**

Sale of medium-voltage switchgear to include metal enclosed, metal clad, padmounted, capacitor banks, primary metering equipment through territorial Rep Agents for commercial, industrial, utility and institutional customers. Annual goal of \$6.25 million. Competed directly with major switchgear manufacturers and built for them as OEM manufacturer. **Position eliminated due to company going out of business**.

#### 1999 - 2001 Platt Electric Supply, SLC, UT

#### **Distributor Regional Sales Manager**

Responsible for growing Wholesale distribution sales of residential, commercial and industrial construction sales in excess of \$18 million through focused efforts towards top 20% of client base. Improved lagging first qtr sales to equal record 1998 sales. **Responsible for management and sales training of 7 Outside sales engineers** throughout UT and southern ID. Established Regional Quotations department **generating 50% increase in gross sales**. Provided bids for LV and MV multi-million dollar construction and industrial projects. **Company eliminated all RSM positions**.

<u>1996 – 1999</u> Eaton Corp Cutler-Hammer, Sumter, SC

#### **Product Engineer**

**Supervised team of 18 employees** in sale, engineering, manufacture and assembly of mediumvoltage, load interrupter switchgear. **P&L responsibility of \$35M product line**, Bid preparation, sale price negotiation, order engineering, scheduling of drafting, manufacturing and acceleration of orders. Achieved 98+% on-time manufacturing and shipment. Engineering and manufacture coordination with Transformer and low-voltage equipment. Responsible for service and warranty issues and after-market parts. **\$5 million annual aftermarket sales with \$1M annual budget.** 

#### 1992 – 1996 Edward Jones Investments, St Louis, MO

#### **Investment Representative**

Responsible for professional **management of \$80 million in assets**. Extensive use of Fundamental and Market Analysis in the sale of debt and equity securities and management of Qualified retirement plans. Issued Annuity insurance contracts. Provided sales training to approx 300 IR's on improving sales, presentation and cold-calling and marketing skills. **Top sales producer in class of 103 Rep's.** Series 7, 6, 63, Fixed and Variable Annuity licensed. **Worked 12 months in IR Development dept providing sales training, coaching and developing** 

monthly, quarterly and annual sales goals for approx 60 investment representatives. Traveled to IR offices to work one-on-one with each IR growing sales to achieve expedited office profitability and financial success. Ted Jones Prospecting Award recipient.

#### <u>1991 – 1992 USAF Academy, Colorado Springs, CO</u>

#### **Contracting Staff Management Officer**

Major Command Staff Officer responsible for ensuring Logistics Directorate and Academy is properly educated to follow established FAR, DFAR, AFFAR and USAF Academy regulations and procedures. Responsible for educating and auditing base agencies in proper use of Commodities, Services and Construction and GSA contracts as outlined by regulations. Established the IMPAC small-dollar purchase authorization program to streamline purchase of required goods and services for quick response to urgent needs, thereby, saving significant time and money to the US Air Force. Achieved Excellent rating during Operational Readiness Inspection (ORI). Warranted to \$500k. Company Grade Officer of Year Award and Meritorious Service Medal for advanced knowledge of FAR regulations to save the USAF Hospital over \$250k in emergency purchase. Voluntarily separated from 12 years Military Service.

#### 1987 – 1991 OO-ALC Ogden Air Logistics Center, Hill AFB, UT

#### Contracting/F-16 Aircraft Maintenance Officer (Captain USAF)

Responsible for negotiation and administration of multi-million dollar Firm, Fixed Price contracts in support of aircraft, missile and conventional munitions contracts. **Provided cost/price analysis**, negotiation and award of sole-source and competitive contracts with OEM accounts such as Boeing, Lockheed Martin, General Dynamics, etc using FAR, DFAR AFFAR regulations. **Directly supervised 240 maintenance personnel** on maintenance of 24 F-16 aircraft and ground equipment valued in excess of \$500 million. **Honor graduate** from USAF Contracting training program and **achieved Outstanding rating** on all Operational Readiness Inspections. Completed Cost/Price Analysis and Contract Negotiations formal training courses. Experienced in negotiating FFP, Cost Plus fixed fee, Incentive fee, Services and Engineering contracts and engineering change proposals. Completed Squadron Officer School (SOS) in Residence. Held previous USAF positions as RF-4C Avionics Maintenance Technician and F-4E Operations Officer.

#### **Education:**

#### <u>1992</u> Webster University, Colorado Springs, CO

Major: Masters in Business Administration

#### 1985 Utah State University, Logan, UT

Major: Bachelor of Science Political Science

#### 1983 University of South Carolina, Sumter, SC

Major: Associates of Science Computer Science

Profile						
Mark First Name	<b>A</b> Middle Initial	Cortez Last Name				
Email Address						
13970 Blackbeard Dr. Street Address						
Corpus Christi <sub>City</sub>			TX State	<b>78418</b> Postal Code		
What district do you live in? *						
✓ District 4						
Current resident of the city?						
ඳ Yes Ҁ No						
If yes, how many years?						
10.75						
Mobile: (361) 318-9570 Primary Phone	Mobile: (36 <sup>-</sup> Alternate Phone	1) 318-9570				
Flint Hills Resources	Operator Job Title					
Work Address - Street Address	and Suite N	lumber				
2825 Suntide Rd.						
Preferred Mailing Address						
Home/Primary Address						
Which Boards would you like to apply for?						
ISLAND STRATEGIC ACTION COM	1MITTEE: Su	bmitted				

# Interests & Experiences

#### Are you a registered voter?

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

No

Why are you interested in serving on a City board, commission or committee?

I have lived on Padre Island for 6 years and would like to give back to my community.

Are you an ex-Officio member of a City Board, commission or committee?

C Yes ← No

No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?

#### Demographics

Gender

🔽 Male

#### Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

C Yes ← No

Do you, your spouse, your business or your spouse's business have a City contract?

Does your employer or your spouse's employer have a City contract?

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

C Yes ← No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

C Yes € No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

⊂ Yes ເ No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

I am not aware of all contracts that my employer, Flint Hills Resources, has with the city, but I am sure they have at least one to provide river water to the West pant.

#### Board-specific questions (if applicable)

Question applies to ISLAND STRATEGIC ACTION COMMITTEE

ISAC preferred representatives from certain categories. Do you qualify for any of the following categories? \*

. . . . . . . . .

Padre Isles Property Owners Association Member

#### Verification

#### **City Code Requirement - Residency**

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.

I Agree

**City Code Requirement - Attendance** 

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-61, which provides that absences from more than 25% of regularly scheduled meetings during a term year on the part of any board, commission, or committee member shall result in an automatic termination. An absence shall be deemed unexcused unless excused by the board, commission or committee for good cause no later than its next meeting after the absence.

I Agree

#### **Consent for Release of Information**

I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.

🔽 I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

🛛 I Agree

# Application for a City Board, Commission, Committee or Corporation

Profile				
<b>Mr.</b> Prefix	<b>Michael</b> First Name	<b>Edghill</b> Last Name		
Email Address				
429 Chas Street Address				
Corpus C <sub>City</sub>	hristi		<b>TX</b> State	78412 Postal Code
What dis	strict do you live in? *			
Distric	ot 4			
Current	resident of the city?			
r Yes r	- No			
If yes, h	ow many years?			
2				
Mobile: (8 Primary Phone	317) 845-6566	Business: (361) 855-5744 Alternate Phone		
St. John Employer	Paul II High School	Principal Job Title		
Work Ac	dress - Street Address	s and Suite Number		
3036 Sar	atoga Blvd.			
Work Ad	ddress - City			
Corpus C	Christi			
Work A	ddress - State			
тх				
Work A	ddress - Zip Code			
78415				

#### Work E-mail address

medghill@jpiihighschool.org

Preferred Mailing Address

Home/Primary Address

Which Boards would you like to apply for?

ISLAND STRATEGIC ACTION COMMITTEE: Submitted

#### **Interests & Experiences**

Are you a registered voter?

ົ Yes ⊂ No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

No

#### Education, Professional and/or Community Activity (Present)

BA - History, University of North Texas MA - Government, Texas Woman's University

#### Why are you interested in serving on a City board, commission or committee?

I believe that it will allow me to learn more about my community, our local government, as well as offer my skills of questioning, analysis, and decision making that I regularly use in my job.

#### Are you an ex-Officio member of a City Board, commission or committee?

#### **Demographics**

Gender

🔽 Male

#### Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

C Yes ← No

Do you, your spouse, your business or your spouse's business have a City contract?

C Yes ← No

Does your employer or your spouse's employer have a City contract?

∩ Yes 
No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

∩ Yes ເ No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

C Yes € No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

C Yes € No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

N/A

#### **Board-specific questions (if applicable)**

Question applies to ISLAND STRATEGIC ACTION COMMITTEE

ISAC preferred representatives from certain categories. Do you qualify for any of the following categories? \*

At Large Representative who is a City Resident

Question applies to WATERSHORE AND BEACH ADVISORY COMMITTEE

The Watershore & Beach Advisory Committee must include members representing certain categories. Do you qualify for any of the following categories? \*

- ☑ None of the above
- Mr Michael Edahill

#### Verification

City Code Requirement - Residency

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.

I Agree

**City Code Requirement - Attendance** 

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-61, which provides that absences from more than 25% of regularly scheduled meetings during a term year on the part of any board, commission, or committee member shall result in an automatic termination. An absence shall be deemed unexcused unless excused by the board, commission or committee for good cause no later than its next meeting after the absence.

🔽 I Agree

**Consent for Release of Information** 

I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.

I Agree

#### Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

V I Agree

# Application for a City Board, Commission, Committee or Corporation

Profile						
Mr. Prefix	Eric First Name		L Middle Initial	Evans Last Name		
Email Addre	55					
	Granada Dr.				Unit 305	
Street Addre					Suite or Apt	
Corpus	Christi				TX State	78418 Postal Code
	istrict do you live in?	*				
🔽 Disti	rict 4					
Curren	t resident of the city?					
<b>،</b> Yes	r No					
lf yes, i	how many years?					
1.5						
Mobile: Primary Pho	(713) 303-7848		713) 303-784	18		
	orpus Christi Medical	Alternate Phon	e			
Employer		Job Title				
Work A	Address - Street Addre	ss and Suite	Number			
7101 S.	Padre Island Dr.					
Work A	Address - City					
Corpus	Christi					
Work A	Address - State					
Tx						
Work /	Address - Zip Code					
78412						

#### Work Phone

361-761-1501

#### Work E-mail address

eric.evans@hcahealthcare.com

#### **Preferred Mailing Address**

♥ Work Address

#### Which Boards would you like to apply for?

ISLAND STRATEGIC ACTION COMMITTEE: Submitted

#### Interests & Experiences

#### Are you a registered voter?

r Yes r No

# Do you currently serve on any other City board, commission or committee at this time? If so, please list:

Corpus Christi Mayor's (ad-hoc) Animal Care Advisory Committee

#### Education, Professional and/or Community Activity (Present)

HCA Hope Fund – Board Member Corpus Christi American Heart Association – Steering Committee Corpus Christi Economic Development Commission Corpus Christi Business Development Advisory Committee

If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)

Island Strategic Action Committee

#### Why are you interested in serving on a City board, commission or committee?

To better serve my community and help improve the city of Corpus Christi and the island

Upload a Resume

Are you an ex-Officio member of a City Board, commission or committee?

r Yes r No

No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?

r Yes r No

**Demographics** Gender ✓ Male Code of Ethics - Rules of Conduct/Conflicts of Interest Do you represent any person or organization in any claim or lawsuit or proceeding involving the Citv? r Yes r No Do you, your spouse, your business or your spouse's business have a City contract? r Yes r No Does your employer or your spouse's employer have a City contract? r Yes r No Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying? C Yes C No Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City? r Yes r No Do you or your spouse have a pending claim, lawsuit or proceeding against the City? r Yes r No If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A. N/A Board-specific questions (if applicable)

Question applies to ISLAND STRATEGIC ACTION COMMITTEE ISAC preferred representatives from certain categories. Do you qualify for any of the following categories? \*

Residential Property Owner (Who owns property and resides on Mustang or Padre Island)

#### Verification

**City Code Requirement - Residency** 

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.

I Agree

#### **City Code Requirement - Attendance**

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-61, which provides that absences from more than 25% of regularly scheduled meetings during a term year on the part of any board, commission, or committee member shall result in an automatic termination. An absence shall be deemed unexcused unless excused by the board, commission or committee for good cause no later than its next meeting after the absence.

I Agree

#### **Consent for Release of Information**

I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.

🔽 I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

V I Agree

# **ERIC L. EVANS**

7101 S. Padre Island Dr. Corpus Christi, TX 78412 M: (713) 303-7848 Eric.Evans@HCAHealthcare.com

#### **PROFESSIONAL EXPERIENCE**

#### **Corpus Christi Medical Center**

#### **Chief Executive Officer**

- Corpus Christi Medical Center is a full-service, multi-campus acute care hospital system located in Corpus Christi, TX with 651 licensed beds specializing in Cardiology, Neurosciences, Women's and Children's, Orthopedics, Trauma & Emergency Services, Oncology, and Robotic Surgery.
- **Exceptional Clinical Quality** 
  - o Improved Overall Mortality from 1.2 in 2020 to .98 in 2021
  - Leapfrog national ranking: A at Bay Area and at Doctors Fall 2021 0
  - Achieved Level IV Trauma designation at Doctors in 2020; in pursuit Level II Trauma at Bay Area 0
  - 0 Achieved Joint Commission-certified Primary Stroke Center in 2020
  - American Hospital Association Get with the Guidelines Stroke Gold Plus with Honor Roll
  - US News and World Report High Performing Hospital for COPD, Heart Attack, Heart Failure & Kidney Failure 0

#### Unparalled Service

- Employee engagement score of 81 in 2021 Top Quartile in HCA
- Physician Engagement improved from 67% in 2020 to 81% in 2021
- IP HCAPHS Scores 76.7 in Q1 2021 Top Quartile in HCA
- **Consistent Earnings Outperformance** 
  - EBITDA increased from \$42.2M in 2019 to \$53.8M in 2020; YOY Improvement of 27.5% and 11.7% ahead of Budget
  - o Opening new FSED in Rockport in January 2021 with current performance exceeding model
  - 0 Enhanced Robotic Service Line with the adoption of HCA Playbook
    - Acquired 4<sup>th</sup> DaVinci Xi
    - 0 Increased Robotic Surgeries 47.1%; from 297 in 2019 to 928 in 2020
  - Opened fist Alternative Care in HCA History to handle COVID volume on CCMC Northwest Campus 0

#### **HCA Houston Healthcare Tomball**

#### **Chief Executive Officer**

- HCA Houston Healthcare Tomball Center is a full-service acute care hospital located in Tomball, TX with 350 licensed beds specializing in Cardiology, Women's and Children's, Orthopedic, Emergency Services, and Robotic Surgery.
- **Exceptional Clinical Ouality** 
  - o Improved Overall Mortality from 1.2 in 2017 to .79 in 2019
  - Complication Index improved from .86 2018 to .57 2019 0
  - Improved Leapfrog national ranking from a D in 2018 to score of A in Spring 2019 0
  - o Achieved Level III Trauma designation in 2019
  - Achieved Joint Commission-certified Primary Stroke Center in 2019
  - Achieved Joint Commission-certified Cycle 6 Chest Pain in 2019 0
  - Received the 2019 Mission Lifeline Silver Plus award from the American Heart Association for STEMI program 0

#### Unparalled Service

- Improved employee engagement score from 65 in 2017 to 81 in 2020 Top Quartile in HCA
- Improved Physician "Place to Practice" from 14% in 2018 to 91% in 2020 0
- Reduced RN turnover from 26% in 2018 to 13% in 2019 0
- Improved Patient Engagement from the 8th in Q3 2018 to the 37th percentile in Q3 2019 0
- **Consistent Earnings Outperformance** 
  - EBITDA increased from (\$3.5M) in 2018 to \$14.7M in 2019 exceeding the HCA acquisition model for earnings. Net 0 Revenue increased from \$152M in 2018 to \$195M in 2019.
  - Increased OP cardiac cath lab volume by 38% YOY with a \$1.5M investment in a new GE Cath Lab bringing state of the art 0 diagnostic cardiology capabilities to Tomball
  - Increased total surgeries 9.3% YOY 0
    - Enhanced Robotic Service Line with the adoption of HCA Playbook 0
    - Reduced outmigration of CV Surgical Volume 0
    - Improved ortho volume through increased alignment with TOSM and recruitment of Lone Star Orthopedic 0
  - Implemented Access Point Strategy 0

#### December 2017 – June 2020

June 2020 - Present

- Opening new Woman's Pavilion in April 2020 bringing together OB/Gyn MDs and woman's care specialist including Maternal Fetal Medicine, Fertility Specialists, Fellowship Trained Breast Surgeons and Plastic Reconstructive Surgeon.
- Opened state of the art Solis Woman's Imaging Center in August of 2019
- Acquired 2 FSERs in April of 2019 as part of the Cypress Fairbanks restructuring
- Opened new Wound Care Center in partnership with Healogic in December 2018
- Partnered with Millennium Oncology to Re-Open Cancer Center on campus in September 2018

#### HCA East Houston Regional Medical Center

#### Chief Executive Officer

- East Houston Regional Medical Center is a full-service acute care hospital located on Interstate 10 East in Harris County.
   EHRMC is a community-based hospital with 131 beds, more than 250 board-certified doctors and more than 500 staff members.
- Exceptional Clinical Quality
  - Mortality Index improved from 1.16 in Q2 2016 to .93 in Q2 2017
  - o Complication Index improved from .74 in Q2 2016 to .55 in Q2 2017 exceeding the HCA goal of .59
- Unparalled Service
  - Improved integration between Bayshore Medical Center and EHRMC
  - o Improve employee engagement score from 75 in 2016 to 76 in 2017
  - o Reduced RN turnover from 30.2% in Q2 2016 to 21.6% in Q2 2017
- Consistent Earnings Outperformance
  - Improved EMS volume run rate by 15% through increased EMS relationships and improved ED operations
  - Increased OP cardiac cath lab volume by 20% YTD 2017
  - Increased DASH admissions by 10% by opening a Direct Admit unit and a Clinical Decision unit while at the same time increasing private rooms.

#### **HCA Gulf Coast Division**

#### Senior Vice President of Strategic Planning and Development

- Direct reports included the Gulf Coast Division Transfer Center, AVP of Strategy and Planning, and the VP of the ED Service Line.
- Collaborated with Divisional and Hospital leadership in analyzing, developing, prioritizing and implementing strategies.
- Identified and developed division wide strategies for key service lines. Ongoing oversight of the project management and execution of related action plans.
- Collaborated with executive leadership in the development, documentation, monitoring, and management of a formal and systematic planning process for long-range strategies, services, facilities and operations with focused emphasis on the Strategic Plans and annual Business Plans at the Hospital and Division levels.
- Provided project management support for strategic initiatives and priorities; facilitates support and collaboration from division and corporate resources to ensure successful execution of facility strategic business plans, actively involved in the developing and monitoring of business plans.

#### HCA The Woman's Hospital of Texas

#### **Chief Operating Officer**

- The Woman's Hospital of Texas, located in the Texas Medical Center in Houston, Texas, is the state's premier facility dedicated solely to the care of women, children, and newborn infants.
- Departmental responsibility included Construction, Environmental Services, Facilities Management, Food and Nutrition Services, Laboratory Services, Pharmacy, Property Management, Radiology, Rehabilitation Services, Research Center, Respiratory Care, and The Woman's Place for Breast Care
- Exceptional Clinical Quality
  - o Successful TJC survey in 2014 with no life safety findings
  - o NAPBC Accreditation for Breast Program
- Unparalled Service
  - o Service Excellence (Studer) Champion for TWHT managing the Hardwiring of Studer Principles into TWHT culture
  - Increased HCAHPS scores by reengineering EVS, Food and Nutrition Services, and Facilities Management to a Studer Principled customer focused culture
  - Reengineered EAG and Employee engagement teams to be more Studer focused
- Consistent Earnings Outperformance
  - Comprehensive Breast Program
    - Increased Net Revenue YOY since 2011 with the recruitment of a Breast Surgeons to TWHT campus
    - Added Breast MRI and Stereotactic Service to the Breast Program
    - Partnered with Sarah Cannon in the initiation of the Nurse Navigator program and Tumor Registry Services
    - Increased Mammography Volume YOY between 2011 and 2015
    - Increased biopsy volume by 46%
  - o Pediatric Program

March 2017 – December 2017

## December 2015 – March 2017

#### July 2010 – November 2015

- Collaborated with Corporate, Division and Hospital Leadership in the development of the Pediatric service line plan for the Gulf Coast Division. Developed division wide strategies for pediatric service line.
  - Completed CAMS model for the pediatric program and was the lead on the project
    - Approval of \$25M IP Pediatric expansion & \$1.5M ED expansion
    - Addition of 14 PICU Beds, 18 Med/Surg Beds, PACU addition of 6 Beds, and 6 Pediatric ED Beds
- Recruited Pediatric Subspecialties to the TWHT campus
- o Robotic Service Line

•

- Increased Surgical volume YOY with OR Team and the daVinci Robotic Program
- Developed RCAP model for a second robot approved in 4<sup>th</sup> Quarter of 2012
- Telemedicine Program
  - Developed the business plan for Telemedicine collaboration with TWHT, HPA and Woodland Heights Hospital in Lufkin, TX to increase High Risk OB and NICU referrals

#### HCA Lakeview Regional Medical Center

#### Chief Operating Officer

- Lakeview Regional Medical Center is a full service, acute care hospital located in Covington, LA. Licensed for 178 beds, LRMC is located in the highly competitive market of New Orleans specializing in Cardiology, Women's and Children's, OP Imaging, Emergency, and Senior Behavioral Health services.
- Departmental responsibility includes Business Development and Marketing, Environmental Services, Food and Nutrition Services, Laboratory Services, Medical Staff, Pharmacy, Plant Operations and Maintenance, Radiology, Real Estate Development, Rehabilitation Services, and Volunteer Services

#### HCA Reston Hospital Center – Associate Administrator HCA Corporate Office – Nashville HCA Medical Center of Plano

October 1998 to May 2005 January 1997 to October 1998 February 1996 to December 1996

June 2005 - July 2010

## **EDUCATION**

#### The George Washington University, Washington, DC

- Master of Health Services Administration

#### University of Texas at Dallas, Dallas, TX

- Bachelor of Science in Business Administration

#### **PROFESSIONAL ORGANIZATIONS**

- American College of Healthcare Executives

#### **LEADERSHIP ACTIVITIES**

- Corpus Christi Chamber of Commerce - Leadership Program: Class 50

#### **COMMUNITY INVOLVEMENT**

- HCA Hope Fund Board Member
- Corpus Christi American Heart Association Steering Committee
- Corpus Christi Economic Development Commission
- Corpus Christi Business Development Advisory Committee
- Corpus Christi Mayor's (ad-hoc) Animal Care Advisory Committee

#### **HOBBIES**

- Spending time with my wife, Patty and children, Tyler 17 and Sarah 14
- Golf, Home Renovation, American history novels, movies, and traveling

# Application for a City Board, Commission, Committee or Corporation

Profile				
Meagan First Name	E Middle Initial	<b>Furey</b> Last Name		
Email Address				
13718 Captain Kidd Dr Street Address				
Corpus Christi <sub>City</sub>			TX State	78418 Postal Gode
What district do you live in? *				
✓ District 4				
Current resident of the city?				
ົ Yes ົ No				
If yes, how many years?				
10				
Mobile: (720) 308-6577 Primary Phone	Home: (720 Alternate Phone	) 308-6577		
Coastline Properties/Self	Realtor			
Work Address - Street Address	and Suite N	lumber		
14717 S Padre Island Dr				
Work Address - City				
Corpus Christi				
Work Address - State				
ТХ				
Work Address - Zip Code				
78418				

#### Work Phone

361-949-0101

Work E-mail address

**Preferred Mailing Address** 

Home/Primary Address

Which Boards would you like to apply for?

ISLAND STRATEGIC ACTION COMMITTEE: Submitted

#### **Interests & Experiences**

Are you a registered voter?

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

Yes. President of Padre Island Business Association and I serve on several committees within the Association of Realtors.

Education, Professional and/or Community Activity (Present)

Chair of the Padre Island Ambassadors with a reciprocal membership to the Chamber and Chamber Champions.

If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)

NA

Why are you interested in serving on a City board, commission or committee?

ISAC directly effects my personal life as an Island resident, my business as a Realtor and my role as President of the PIBA Board. I feel that my involvement and experience would be very beneficial to Island residents and businesses.

Are you an ex-Officio member of a City Board, commission or committee?

C Yes ← No

No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?

• •

∩ Yes ∩ No

#### **Demographics**

Gender

Female

#### Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

ດ Yes ດ No

Do you, your spouse, your business or your spouse's business have a City contract?

ດ Yes ດ No

Does your employer or your spouse's employer have a City contract?

C Yes € No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

C Yes Geta No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

C Yes ← No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

NO

**Board-specific questions (if applicable)** 

Question applies to ISLAND STRATEGIC ACTION COMMITTEE

ISAC preferred representatives from certain categories. Do you qualify for any of the following categories? \*

- Realtor (Who primarily represents buyers or sellers of property on Mustang or Padre Island)
- Residential Property Owner (Who owns property and resides on Mustang or Padre Island)
- ♥ Padre Isles Property Owners Association Member
- Padre Island Business Association Member

#### Verification

City Code Requirement - Residency

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.

I Agree

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I Agree

#### **Consent for Release of Information**

I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.

🔽 I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

🔽 I Agree

Profile			 	
Michael First Name	D Middle Initial	Gonzalez Last Name		
Email Address				
15329 Yardarm Ct Street Address				
Corpus Christi <sub>City</sub>			TX State	78418 Postal Code
What district do you live in? *				
✓ District 4				
Current resident of the city?				
r Yes r No				
If yes, how many years?				
19				
Mobile: (361) 658-7881 Primary Phone	Home: (361 Alternate Phone	) 658-7881		
US Army Corps of Engineers	Supervisory	Civil Engineer		
Work Address - Street Address	and Suite N	lumber		
1920 N. Chaparral				
Work Address - City				
Corpus Christi				
Work Address - State				
ТХ				
Work Address - Zip Code				
78401				

#### Work Phone

361-884-3385 x2229

#### Work E-mail address

michael.d.gonzalez@usace.army.mil

**Preferred Mailing Address** 

Home/Primary Address

Which Boards would you like to apply for?

ISLAND STRATEGIC ACTION COMMITTEE: Submitted

#### **Interests & Experiences**

Are you a registered voter?

ເ Yes ເ No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

No

#### Education, Professional and/or Community Activity (Present)

Corpus Christi Carroll High School Graduate Bachelor of Science in Ocean Engineering, Texas A&M University-College Station Licensed Professional Engineer-State of Texas

# If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)

Island Strategic Action Committee

#### Why are you interested in serving on a City board, commission or committee?

I would like to give back to the community by being involved and serving on a City board. I believe Corpus Christi has the potential to grow and be developed into one of the best cities in Texas and the United States.

#### Upload a Resume

#### Are you an ex-Officio member of a City Board, commission or committee?

∩ Yes 
No

No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?

#### **Demographics**

Gender

🗸 Male

#### Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

ດ Yes ດ No

Do you, your spouse, your business or your spouse's business have a City contract?

C Yes ₢ No

Does your employer or your spouse's employer have a City contract?

C Yes ← No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

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Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

N/A

**Board-specific questions (if applicable)** 

#### Question applies to ISLAND STRATEGIC ACTION COMMITTEE

ISAC preferred representatives from certain categories. Do you qualify for any of the following categories? \*

- Architect or Professional Engineer (Who does work on projects on Mustang or Padre Island)
- Residential Property Owner (Who owns property and resides on Mustang or Padre Island)

#### Verification

**City Code Requirement - Residency** 

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☑ I Agree

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I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

I Agree

# **MICHAEL DAVID GONZALEZ, P.E.**

#### 15329 Yardarm Ct. Corpus Christi, TX 78418

(361) 658-7881

**EDUCATION** 

#### **Bachelor of Science in Ocean Engineering**

TEXAS A&M UNIVERSITY • College Station, TX.

State of Texas PE#134318 Graduated May 2009

#### **CREDENTIALS/AWARDS**

Professional engineer with experience in engineering and construction offshore as well as land based. Galveston District 2021 Engineer of the Year/ Department of the Army Achievement Medal for Civilian Service/ Career Program Engineers and Scientists (CP-18) Certificate of Appreciation/ Department of the Army Certificate of Appreciation

#### **AREAS OF EXPERTISE: ENGINEERING/CONSTRUCTION**

Deep Draft Channel Improvement	Breakwaters/ Coastal Structures	Dredging/ Excavating
Contract Modifications/ Administration	Beneficial Use Site Development	Beach Nourishment
Plans and Specifications	Placement Area Management	Field Inspection
Safety and Hazard Identification	Price and Cost Analysis	Subsea Installation
Offshore Deployment and Recovery	Quality Assurance	Submittal Review

#### **PROFESSIONAL EXPERIENCE**

US Army Corps of Engineers, Galveston District-Corpus Christi, TX Supervisory Civil Engineer, Corpus Christi Resident Office

August 2018 – Present

July 2013-July 2018

- - Acting Resident Engineer (120 Day)
  - -Supervise Project Engineers, Quality Assurance Representatives, Survey Teams, and Administration Assistants

-Personally, or through project engineers, provide technical solutions and administrative field control over construction performed by contractors for all projects within the Corpus Christi Resident Office Area of Responsibility (AOR)

-Interpret plans, contract requirements, and perform quality assurance inspection of operations to assure construction complies with contract requirements

-Resolve conflicting plan details or requirements, which become evident as construction progresses

#### Supervisory Civil Engineer, Southern Area Office

- Lead Design Engineer
  - -Supervise a Design Engineer and three Civil Engineer Technicians

-Design all maintenance dredging projects for the Galveston District Southern Area between Matagorda, TX and Brownsville, TX

-Review all civil works project designs in the Southern Area before construction to include beach nourishment, beneficial use site development, bird island expansion, breakwater construction, jetty rehabilitation, and placement area dike raise and repairs

-Participate on the project delivery teams for the Corpus Christi Ship Channel and Matagorda Ship Channel deepening and widening improvement projects

-Generated a shoal rate calculator for deep draft and shallow draft navigable waterways to predict future dredging quantities

Oceaneering International, Inc., Houston, TX

**Project Engineer**, Subsea Projects Group

- Technical Lead for Appomattox Subsea Field, Gulf of Mexico
  - -Worked with a team of engineers to design and fabricate new equipment for storage, construction, and installation of 31 jumpers
  - -Developed installation aids to deploy suction piles and connections for six flowline restraint systems

-Reviewed additional installation engineering packages for tubing head spools, manifolds, concrete crossing mats, and flowline buoyancy modules

Project Engineer for Block 18 Southern Riser Gas Lift Repair, Angola ٠

-Created installation and recovery procedures to remove sections of two damaged risers and replace

with two flexible connections on the Block 18 riser tower

- -Collaborated on unique equipment design to aid in product deployment off the multi-purpose service vessel with deck space constraints
- -Specified project lifting rigging based on DNVGL-ST-E273 2.7-3 Portable Offshore Units Standard
- -Drafted basis of design/analysis to ensure applicable specifications were used during project planning
- -Generated procedures, executed operations, and produced reports for tooling System Integration Test at NASA Neutral Buoyancy Lab
- Offshore Project Engineer on MPSV, Angola

-Produced task plans from procedures to ensure all departments understood scope of work

-Advised vessel personnel on deck layout and product lay operations

-Compiled lessons learned from previous campaigns to continually improve execution

-Issued management of change (MOC) documents when operations required modification

-Confirmed operations were carried out safely according to procedures

- Project Engineer for Block 31 and Block 18, Angola
- -Wrote and reviewed installation, recovery, testing, and intervention procedures for subsea equipment -Presented work scope hazard identifications to client
- -Designed rigging, deck layout, and seafastening with follow up inspection during equipment mobilization
- -Provided engineering support for vessels during offshore operations

## US Army Corps of Engineers, Galveston, TX

**Project Engineer,** Houston Resident Office

Project Engineer for Clodine Ditch Rehabilitation, Construction Contract
 Ensured contractor met safety, budget, and schedule requirements
 Insurected engaing construction entered deily energies and wrified Quality

-Inspected ongoing construction, entered daily reports, and verified Quality Control practices as Quality Assurance Representative

-Composed letters, answered Request for Information, and issued Request for Proposal for the contracting officer

-Negotiated modifications, approved pay estimates, and accepted work on behalf of the government

#### Office Engineer, Houston Resident Office

- Accountable for processing modifications up to \$500,000 in contract database and financial system (RMS and CEFMS)
- Kept track of contract payments, monthly accruals, withheld funds for liquidated damages, and made final payments for Houston area projects
- Presented Houston area project updates at monthly work plan meeting to project managers
- Reported to a field office weekly to provide support during construction of an Army Reserve Center -Checked all structural, plumbing, electrical, fire, IT, and HVAC rough-in for accuracy against drawings

-Reviewed product submittals for any deviation from design specifications

-Observed utility install, concrete placement, and steel erection to ensure best industry practice was followed

#### DA Intern Rotational Program, Engineering and Construction

- Engineering Research Development Center, Vicksburg, MS
  - -Repeatedly tested a navigation model to create a solution to an inland waterway problem
- Received continuing education certificates in Concrete, Dredging, and Construction Contract Admin -Altered watershed models to create floodplain maps
  - -Edited engineering design drawings for drainage channel rectification
  - -Estimated costs for contracts and wrote memos documenting cost negotiations
  - -Organized core samples by content and determined soil properties

June 2009 – June 2013

#### Profile

<b>Linda</b> First Name Email Address	Lindsey Last Name		
3002 CEDAR SPRINGS RD. Street Address			
CORPUS CHRISTI City		TX State	<b>78414</b> Postal Code
What district do you live in? *			
♥ District 4			
Current resident of the city?			
ඳ Yes උ No			
If yes, how many years?			
18			
Mobile: (830) 591-8212 Primary Phone	Home: (830) 591-8212 Alternate Phone		
A&M Employer	Supervisor of Student Teaching		
Work Address - Street Address	and Suite Number		
A&M Kingsville			
Work Address - City			
Corpus Christi area			
Work Address - State			
Texas			
Work Phone 8302795099			

#### Work E-mail address

Linda.lindsey@houstonisd.org

**Preferred Mailing Address** 

Home/Primary Address

Which Boards would you like to apply for?

ISLAND STRATEGIC ACTION COMMITTEE: Submitted

#### **Interests & Experiences**

Are you a registered voter?

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

NO

#### Education, Professional and/or Community Activity (Present)

RETIRED TEACHER/COACH (33 YEARS) - UNDERGRADUATE FROM TEXAS TECH UNIVERSITY 1985 UNDERGRADUATE PHYSICAL EDUCATION TEXAS A&M UNIVERSITY-CORPUS CHRISTI 1998 MASTER'S DEGREE IN EDUCATIONAL ADMINISTRATION 24 GRADUATE HOURS IN SPECIAL EDUCAITON - MY PASSION IS FACILITATING STUDENTS AND SPECIAL NEEDS PERSONS TO BE "THE BEST THEY CAN BE" THROUGH EDUCATION, SPORTS, RECREATION AND COMMUNITY INVOLVEMENT. HUSBAND IS RETIRED MILITARY CURRENTLY WORKING OVERSEAS. INVOLVED WITH 2ND BAPTIST CHURCH CC

If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)

Island Stategic Action CC Visitor/Tourism

Why are you interested in serving on a City board, commission or committee?

As a Ling time educator/ coach , I have seen first hand the importance of a positive, vibrant community.

Are you an ex-Officio member of a City Board, commission or committee?

∩ Yes 
r No

No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?

#### Demographics

Ethnicity

Caucasian/Non-Hispanic

Gender

Female

#### Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

C Yes € No

Do you, your spouse, your business or your spouse's business have a City contract?

C Yes € No

Does your employer or your spouse's employer have a City contract?

∩ Yes 
No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

ດ Yes ດ No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

ດ Yes ດ No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

ດ Yes ດ No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

I do not have any of these connections.

#### **Board-specific questions (if applicable)**

Question applies to ISLAND STRATEGIC ACTION COMMITTEE

ISAC preferred representatives from certain categories. Do you qualify for any of the following categories? \*

#### Verification

**City Code Requirement - Residency** 

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.

#### ✓ I Agree

City Code Requirement - Attendance

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-61, which provides that absences from more than 25% of regularly scheduled meetings during a term year on the part of any board, commission, or committee member shall result in an automatic termination. An absence shall be deemed unexcused unless excused by the board, commission or committee for good cause no later than its next meeting after the absence.

I Agree

#### **Consent for Release of Information**

I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.

I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

I Agree

## Application for a City Board, Commission, Committee or Corporation

Profile							
<b>Mr</b> Prefix	Ray First Name		T Middle Initial	Morais Last Name		<b>Jr</b> Suffix	
Email Address							
15909 Pur Street Address	nta Bonaire Drive						
Corpus Ch	nristi				TX State	78418 Postal Code	
What dis	trict do you live in? *						
District	4						
Current r	esident of the city?						
ര Yes റ	No						
If yes, ho	w many years?						
20+							
Home: (36 Primary Phone	51) 500-7963	Home: (36 Alternate Phone	61) 500-7963	3			
Coastal G Employer	ulf and International	Texas Reg	gional Manag	ger			
Work Ad	dress - Street Address a	and Suite	Number				
4738 Nept	tune						
Work Ad	dress - City						
Corpus Cł	nristi						
Work Ad	dress - State						
Texas							
Work Address - Zip Code							
78405							

#### Work Phone

3618824244

Work E-mail address

rmorais@coastalgulf.com

**Preferred Mailing Address** 

Home/Primary Address

Which Boards would you like to apply for?

ISLAND STRATEGIC ACTION COMMITTEE: Submitted

#### Interests & Experiences

Are you a registered voter?

ົ Yes ົ No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

Not at This time

Education, Professional and/or Community Activity (Present)

High School Graduate, 2 years Delmar Corpus Christi

If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)

ISAC

Why are you interested in serving on a City board, commission or committee?

To look out for local interests

Are you an ex-Officio member of a City Board, commission or committee?

No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?

#### Demographics

Gender

🔽 Male

#### Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

C Yes ເ No

Do you, your spouse, your business or your spouse's business have a City contract?

C Yes ← No

Does your employer or your spouse's employer have a City contract?

C Yes € No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

C Yes ← No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

ດ Yes ດ No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

ດ Yes ດ No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

yes I am a registered voter

Board-specific questions (if applicable)

ISAC preferred representatives from certain categories. Do you qualify for any of the following categories? \*

Residential Property Owner (Who owns property and resides on Mustang or Padre Island)

### Verification

**City Code Requirement - Residency** 

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I Agree

City Code Requirement - Attendance

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-61, which provides that absences from more than 25% of regularly scheduled meetings during a term year on the part of any board, commission, or committee member shall result in an automatic termination. An absence shall be deemed unexcused unless excused by the board, commission or committee for good cause no later than its next meeting after the absence.

### **Consent for Release of Information**

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I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

🔽 I Agree

# Application for a City Board, Commission, Committee or Corporation

Profile			
Kaylynn First Name	J Paxson Middle Initial Last Name		
Email Address			
14300 SPID #203 Street Address			
Corpus Christi <sup>City</sup>		TX State	78418 Postal Code
What district do you live in	י? *		
✓ District 4			
Current resident of the city	y?		
ົ Yes ົ No			
If yes, how many years?			
18			
Home: (361) 510-7635 Primary Phone	Home: (361) 510-7635 Alternate Phone		
Hester's Cafe	General Manager		
Work Address - Street Add	dress and Suite Number		
3812 S. Alameda			
Work Address - City			
Corpus Christi			
Work Address - State			
Texas			
Work Address - Zip Code			
78412			

Work Phone

361-855-1892

Work E-mail address

**Preferred Mailing Address** 

Home/Primary Address

Which Boards would you like to apply for?

ISLAND STRATEGIC ACTION COMMITTEE: Submitted

### Interests & Experiences

Are you a registered voter?

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

Not city board

### Education, Professional and/or Community Activity (Present)

Bachelors degree in Political Science Masters degree in Public Administration Current board member of the Padre Island Business Association Current Chair of the Hospitality Committee for PIBA Current member of the PIBA Ambassadors City Council At Large Candidate (2018) Nominated in 2018 for a Hospi Award recognizing leadership and initiative in the hospitality and tourism industry Volunteered at the Animal Rehabilitation Keep at the UTMSI from 2006-2014.

If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)

Island Strategic Action Committee

Why are you interested in serving on a City board, commission or committee?

I am very passionate about the future of my city and want to make a difference in its story. Having run for public office, I would like to now spend my time focusing on boards and committees where I can have a real impact with my time and passion on adding to this beautiful city and its culture. I have experience being heavily involved in serving on the ISAC board and am very qualified to fill one vacancy, and I look forward to working with the members of this committee once again. I know Corpus is one of the best cities to live in; I want to help make that a reality for everyone else, both current residents and future neighbors!

Upload a Resume

Are you an ex-Officio member of a City Board, commission or committee?

C Yes ⊂ No

No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?

### Demographics

Gender

Female

### Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

ດ Yes ດ No

Do you, your spouse, your business or your spouse's business have a City contract?

C Yes ← No

Does your employer or your spouse's employer have a City contract?

୯ Yes ଜ No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

C Yes ₢ No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

C Yes ← No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

N/A

### Board-specific questions (if applicable)

Question applies to ISLAND STRATEGIC ACTION COMMITTEE

ISAC preferred representatives from certain categories. Do you qualify for any of the following categories? \*

✓ Padre Island Business Association Member

At Large Representative who is a City Resident

♥ Person who resides on Mustang Island or who is an employee of a Mustang Island property owner

### Verification

**City Code Requirement - Residency** 

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### **City Code Requirement - Attendance**

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### 🔽 I Agree

**Consent for Release of Information** 

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✓ I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

# KAYLYNN PAXSON STRATEGIC ANALYST



# CONTACT

361-510-7635

Corpus Christi, Texas

 $\boxtimes$ 

# SKILLS

- STRATEGIC ANALYSIS & PLANING
- MAKETING STRATEGY, MULTI-MEDIUM
- SALES/SALES
- MANAGEMENT
   MANAGEMENT
- CONSULTING
- NEEDS ASSESSMENT
- PROFITABILITY INCREASE
- PUBLIC RELATIONS
- FUNDRAISING/COMMUNI
- TY OUTREACH
   BUSINESS
- ORGANIZATION
- OPERATIONS DESIGN
- TEAM BUILDING/TRAINING
- INVENTORY MANAGEMENT SYSTEM
- 5+YEARS MANAGEMENT

# EDUCATION

PhD, Public Policy & Admin.

PhD, Public Policy &

# Administration

2020-2023 (Currently Studies) Walden University – Minneapolis, MN

# Masters Degree

Public Administration (MPA) 2015-2018

Texas A&M University – Corpus Christi

# Bachelor of Arts

# Degree

Political Science

Texas A&M University - Corpus

With over five years of management experience, I have had the responsibility

# PROFILE

Strategic analysis and management consultation over business performance and operations is my specialty. In working closely with company ownership and executives, I identify desired profitability outcomes and objectives, and provide consultation on best policies to guarantee that success.

My reputation for business restoration has gained me multiple projects being assigned specifically to recover a failing or failed enterprise, and each project has been completed successfully.

# EXPERIENCE

# General Manager

2019 - Present

Hester's, Lamar Park Location

- Manage all aspect of property operations, budgets and equipment, overseeing two full time managers and ensuring their responsibilities are met

- Meet and exceed annual sales goals and guest retention, acquisition and growth

- Manage property through all previous and current phases of the COVID crisis, ensuring safe and healthy environments for staff and public

# Senior Manager of Food and Beverage

### 2018 - Present

Port Royal: (Special Position; Post-hurricane (Harvey) Intervention)

- Recover Employee Morale / Ongoing Redesign: Operation Management Systems, post hurricane

- Restored Retail Amenity, Sunday Brunch, Signature Holiday Events; restoring department sales from 75% post hurricane (sales 2018) decrease to meeting and surpassing pre-hurricane sales numbers by 15% (sales 2019)

- Pioneered employee safety campaign, including invention of shade structure in collaboration with the City

# **Director of Operations**

### 2017-2018

PAR Restaurant Group (Scuttlebutts Bar and Grill & Surfside Sandwich Shoppe)

Successfully Authored and Published Company Standard Operating Procedures

- Implementing Best Procedures for 100+ Staff / 10 Departments
- Establish Company Budget of 1+ million / Develop and Manage Marketing Strategies

- Design Business Goals and Annual Strategies to Meet Annual 10% Sales Increase

# Director of Food & Beverage

### April 2017-November 2017 (Hurricane Closure)

Holiday Inn, North Padre Island

Redesign Food & Beverage Business Plan and Operations Plan – 30% Sales Increase

- Business Oversight and Employee Training & Direction
- All multi-media marketing and live entertainment

### CERTIFICATES OF ACCOMPLISHMENT

### The 7 Habits of Highly Effective People

Stephen Covey, Continued Education 2019 Del Mar, Economic Development

### The 5 Choices to Extraordinary Productivity

Stephen Covey, Continued Education 2019

Del Mar, Economic Development

# SPARKi Award Nominee

Recognized for Excellence in Advancing the Coastal Bend Tourism Industry

### 2018

Greater Corpus Christi Hospitality Association

# Congressional Ambassador Award

State Representative

# COMMUNITY SERVICE

Mercy-Seat Ministries Board of Directors - 2019-Present

Island Strategic Action Committee Committee Member - 2019-Present

Nueces Together Board Of Directors - 2019-Present

Advisory Committee on Alcohol & Substance Abuse and Homelessness Committee Member - 2019-2020

Padre Island Business Association Board of Directors Ambassador Chair Hospitality Committee 2018-Present

Nueces County Republican Party Secretary - 2018-2020

# Director of Marketing (Interim)

### May 2015-September 2015

Schlitterbahn, Corpus Christi: (Department Design/Pioneering)

Structured initial department sales quotas with corporate office / created client call log including private and corporate accounts. Pioneered new, local social media strategy.

### Sales Management: Sales & Catering Manager/Event Coordinator 2015-2017

Schlitterbahn, Corpus Christi: (Department Design/Pioneering)

Group Sales Manager Coordinator Banquet & Catering Manager/Event

- Pioneer Group Sales Dept.
- Pioneer Catering Department

- Book/Plan Group Events Catered Events

- Catering Menu Creation

- Book/Plan/Facilitate

- Quarterly/Annual reports
- Interdepartmental Coordination

Supervisor: Membership Department

- Billing/Customer Relations Management/Event Planning

# Restaurant Management: Front of House Supervisor

2014-2015 Schlitterbahn, Corpus Christi Staff management / Inventory Management System / Managed customer relations

# Management: Assistant Manager

The Bread Wagon 2010- Present New business design & set-up / Direct sales strategies and quotas / Inventory Management System

# Service Floor Coordinator

The Pelican Club 2007- 2014 Customer relations / Pioneered Host Management System (adopted by The Pelican Club)

# Retail: Sales

Splash, Inc. 2005 - 2010

- Set Up/Open new business for international investors/Sales floor/advertising strategies/Received two pay promotions and commission for demonstrating competitive sales ability

# ACCOMPLISHMENTS

Strategic Plan; Author & Implementation Committee 2018-2020

For the Padre Island Business Association

Coordinator/Chair of Committee: Taste of the Island 2016-2019

Barefoot Mardi Gras

### City Council At Large Candidate General Election – Nov. 6, 2018

### 2019

### Events Coordinator-Planner: Parade, Festival, and Ball

Needs Assessment/Strategy Recommendation - Corpus Christi Public Libraries 2018

Padre Island Business Association Ambassador/ Calendar Officer 2016-2017

Grant Writing 2017 2016-

Grow Local South Texas / Burn Pits 360, Veteran Resources

Animal Rehabilitation Keep (ARK) 2005-2011

The University of Texas Marine Science Institute- Port Aransas, Texas

Mercy-Seat Worship & Healing Center 1999-2005

24-Hour Crisis Intervention / Minister of Music / Food & Clothing Distribution

### WHERE THERE IS A WILL - THERE IS A WAY

Profile		<u> </u>			
<b>Mr</b> Prefix	<b>Michael</b> First Name	S Middle Initial	Pittman Last Name		
Email Addre	\$\$				
14878 C Street Addre	Granada Drive			<b>#303</b> Suite or Apt	
Corpus <sub>City</sub>	Christi			TX State	78418 Postal Code
What d	istrict do you live in?	) *			
🔽 Disti	rict 4				
Curren	t resident of the city?	2			
ල Yes					
If yes,	how many years?				
2					
Home: ( Primary Pho	(361) 429-8823 ne	Business: (928) 278 Alternate Phone	8-8419		
Reemp Employer	DSD Inc	Vice President			
Work A	Address - Street Addr	ess and Suite Number			
14878 (	Granada Drive 303				
Work A	ddress - City				
Corpus	Christi				
Work A	Address - State				
ТХ					
Work A	Address - Zip Code				
78418					

### Work Phone

3614298823

Work E-mail address

reempdsd@gmail.com

**Preferred Mailing Address** 

Home/Primary Address

Which Boards would you like to apply for?

ISLAND STRATEGIC ACTION COMMITTEE: Submitted

### **Interests & Experiences**

Are you a registered voter?

ົ Yes ົ No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

No

### Education, Professional and/or Community Activity (Present)

Regional General Manager for R.L. Schreiber (Present) Vice President of Reemp DSD Inc (Present) Master of Organizational Leadership Columbia Southern University

If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)

Island Strategic Action Commitee Padre Isles Management District Parks and Recreation Advisory Committee Marine Advisory Committee

### Why are you interested in serving on a City board, commission or committee?

As a citizen of Corpus Christi, I feel that it is my civic duty to become more involved in the community that we call home. My focus is on the island, but I would be open to helping as needed to further the growth of the city and endeavours.

Upicad a Resuma

### Are you an ex-Officio member of a City Board, commission or committee?

C Yes ← No

No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?

# Demographics Gender ✓ Male Code of Ethics - Rules of Conduct/Conflicts of Interest Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

ດ Yes ເ No

Do you, your spouse, your business or your spouse's business have a City contract?

ດ Yes ດ No

Does your employer or your spouse's employer have a City contract?

C Yes ← No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

∩ Yes 
∧ No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

C Yes Ges No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

N/A

**Board-specific questions (if applicable)** 

Question applies to ISLAND STRATEGIC ACTION COMMITTEE ISAC preferred representatives from certain categories. Do you qualify for any of the following categories? \*

Padre Island Business Association Member

At Large Representative who is a City Resident

Question applies to MARINA ADVISORY COMMITTEE

The Marina Advisory Committee preferred representatives from certain categories. Do you qualify for any of the following categories? \*

☑ None of the above

### Verification

**City Code Requirement - Residency** 

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### I Agree

### **Consent for Release of Information**

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🔽 I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

🔽 I Agree

# **Michael Pittman**

14878 Granada Drive #303 Corpus Christi, TX 78418 **a** – (361) 429-8823 Cell

Authorized to work in the US for any employer

WORK EXPERIENCE

### **Region General Manager**

R.L. Schreiber

Provided business support and guidance to independent business owners in a territory covering 13 states. Maintained and grew business base through building relationships with existing account base, as well as attracting new customers. Implementation of company marketing programs, and insuring business owners adhere to best practices of the company. Annual market revenue increases in excess of 15%.

### Florida Market Manager

Bon Appetit Bakeries

Provided businesses support to over 100 independent distributors in Florida and adjoining areas. Developed customer relationships on a regional basis to help grow business opportunities. Implemented new business practices and refined existing practices to help distributors become more efficient and profitable. Annual market revenue in excess of \$30 million with annual growth of over 15%.

### **Regional Sales Manager**

Aramark Uniform Services

Responsible for overseeing all sales and operations staff in the Florida Panhandle and South Alabama. Recruited, trained, and motivated a diverse team of route sales representatives and sales staff capable exceeding standards. Full responsibility for an annual revenue budget of over \$30 million with an annual growth of 10%.

### **Regional Sales Manager**

Hostess Brands, LLC

Managed a diverse team of over 80 employees from entry level to district managers. Oversaw retail outlet stores, distribution routes, and key account management in assigned territory. Responsible for developing and implement marketing and sales programs to retailers on a regional basis, while developing relationships with national accounts. Full P&L responsibility for an annual revenue budget of over \$50 million with annual growth of over 20%.

### **Divisional Sales Manager**

**Bimbo Bakeries** 

Provided business support and guidance to independent distributors of Bimbo Bakeries in multiple states while trying to grow brand presence. Maintained and grew business existing customer base, as well as attracting new customers. Implementation of company marketing programs, and insuring business owners adhered to best practices of the company. Annual market revenues in excess of \$10 million annually with yearly growth in excess of 15%.

### **District Manager**

Sesseels' Grocery Stores

Responsible for managing daily business operations for six high end, grocery store in Memphis, TN. This role was not limited supervision, but also training and negotiating contracts to support and drive sales. Contributing to the implementation of company directives, while developing a "winning team culture" to achieve results. Annual revenues in excess of \$20 million.

2012-2015

### 2008-2012

2004-2007

2015-2017

2017-Present

2000-2004

### EDUCATION

Masters of Business Administration in Business Administration (Pursuing) Columbia Southern University	2016 to 2020
Masters of Business Administration in Organizational Leadership	
Columbia Southern University	2016 to 2019
Bachelor of Science in Organizational Leadership	
Columbia Southern University	2011 to 2017
Bachelor of Arts in Business Administration	
Columbia Southern University	2011 to 2015
Associate of Arts in General Studies	
Columbia Southern University	2011 to 2015
Associate of Science in Business	
Columbia Southern University	2011 to 2015

### CERTIFICATIONS/LICENSES

### Florida Department of Education Teaching Certificate in Business (Grades 6-12)

### ADDITIONAL INFORMATION

During my work history, I have always performed highest possible level while also creating a successful environment for my teams to develop and thrive. I have over 20 years managing multiple locations on a regional and national level. I bring a high level of expertise in developing brands, accounts, and customer relationships. In addition, I am highly adapt at recruiting and developing teams while increasing sales and profitability.

# Profile

Diane First Name	Walker Last Name		
Email Address			
<b>3305 Tahiti Drive</b> Street Address			
Corpus Christi		TX State	<b>78418</b> Postal Code
What district do you live in? *			
✓ District 4			
Current resident of the city?			
ි Yes උ No			
If yes, how many years?			
2.5			
Mobile: (361) 775-8135 Primary Phone	Home: (361) 775-8135 Alternate Phone		
Self Employer	Realtor Job Title		
Work Address - Street Address	and Suite Number		
5034 Holly Road			
Work Address - City			
Corpus Christi			
Work Address - State			
Texas			
Work Address - Zip Code			
78411			

Work E-mail address

agentdianewalker@gmail.com

**Preferred Mailing Address** 

Home/Primary Address

Which Boards would you like to apply for?

ISLAND STRATEGIC ACTION COMMITTEE: Submitted

### Interests & Experiences

Are you a registered voter?

r Yes ∩ No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

No

Why are you interested in serving on a City board, commission or committee?

I live in Flour Bluff / Tropic Isles area and my daughter attends Seashore. I want the see the area grow and have a robust family and business community. I am a new realtor as of November 2020. I am working on buyers and sellers on the island but no not have a business yet.

Are you an ex-Officio member of a City Board, commission or committee?

∩ Yes r No

No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?

♂ Yes ⊂ No

### Demographics

Gender

🔽 Female

### Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

⊂ Yes ເ No

Do you, your spouse, your business or your spouse's business have a City contract?

C Yes ₢ No

Does your employer or your spouse's employer have a City contract?

⊂ Yes ເ No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

ດ Yes ດ No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

C Yes € No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

ດ Yes ດ No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

N/A

**Board-specific questions (if applicable)** 

Question applies to ISLAND STRATEGIC ACTION COMMITTEE

ISAC preferred representatives from certain categories. Do you qualify for any of the following categories? \*

At Large Representative who is a City Resident

### Verification

**City Code Requirement - Residency** 

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.

☑ I Agree

### City Code Requirement - Attendance

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-61, which provides that absences from more than 25% of regularly scheduled meetings during a term year on the part of any board, commission, or committee member shall result in an automatic termination. An absence shall be deemed unexcused unless excused by the board, commission or committee for good cause no later than its next meeting after the absence.

✓ I Agree

**Consent for Release of Information** 

I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.

🔽 I Agree

### Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

# Application for a City Board, Commission, Committee or Corporation **Profile** S David Zill First Name Middle Initial Last Name Email Address 13969 Seafarer Dr Street Address Corpus Christi ТΧ 78418 City State Postal Code What district do you live in? \* ☑ District 4 Current resident of the city? If yes, how many years? Mobile: (361) 562-2469 Mobile: (361) 562-2469 Primary Phone Alternate Phone Geosolutions, Inc Territory Manager - Gulf Coast Employer Job Title Work Address - Street Address and Suite Number 1202 Southern Minerals Rd Work Address - City Corpus Christi Work Address - State ТΧ Work Address - Zip Code 78409

1

### Work Phone

361-289-6300

Work E-mail address

dzill@geosolutionsinc.com

Preferred Mailing Address

Home/Primary Address

Which Boards would you like to apply for?

ISLAND STRATEGIC ACTION COMMITTEE: Submitted

### **Interests & Experiences**

Are you a registered voter?

♂ Yes ⊂ No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

I do not serve on any other City board.

Why are you interested in serving on a City board, commission or committee?

I want to be more involved in my community.

Jpload a Resume

Are you an ex-Officio member of a City Board, commission or committee?

∩ Yes 
∧ No

No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?

r Yes ⊂ No

### Demographics

Gender

🗸 Male

David 9 7ill

### Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

Do you, your spouse, your business or your spouse's business have a City contract?

r Yes ເ No

Does your employer or your spouse's employer have a City contract?

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Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

ດ Yes ເ No

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r Yes r No

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N/A

Board-specific questions (if applicable)

Question applies to ISLAND STRATEGIC ACTION COMMITTEE

ISAC preferred representatives from certain categories. Do you qualify for any of the following categories? \*

Residential Property Owner (Who owns property and resides on Mustang or Padre Island)

### Verification

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### Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

# David S. Zill

Corpus Christi, TX | Million Corpus Christi, TX | Million Christian Christia

Versatile technical materials sales and management professional with a track record of successful new business development, competitive market share expansion, and customer relationship development. Proven ability to identify market opportunities, propel revenue, and maximize potential especially in large geographic territory. Intelligent communicator and presenter, gifted at aligning product specifiers, distributors, and end users to establish profitable long-term relationships.

# SKILLS AND ACCOMPLISHMENTS

- Communication: Relationship Development | Strong Presenter | Outstanding Writer
- Organization: Plan Development | CRM Centric | Exceptional Time Management
- **Execution**: Proven Record | Goal Oriented

Consistently exceeded budget sales goals (2003-Present). Greater than \$5M new business generated in less than 3 years. Account retention > 95%.

# WORK EXPERIENCE

### GeoSolutions, Inc. Corpus Christi, TX

Territory Manager – Gulf Coast (October 2019 – Present)

Senior Executive for a leading distributor/ manufacturer of geotechnical and civil building materials. Strategic market planning, forecasting, and P&L management for south Texas / Gulf Coast geographical territory. Foster relations, and develop specification base with civil and geotechnical engineering community, municipalities, and agencies. Promotion and sales of materials to sitework, excavation, heavy civil, geotechnical, paving, erosion control, and general construction contractors. Technical proficiency.

ThraceLINQ, Summerville, SC

Regional Sales Manager – Western NA, (02/2017 – October 2019)

Charged with expanding ThraceLINQ western North American footprint in the geotechnical / geotechnical construction market for 17 states and 4 provinces. Exceeded 2017 new market minimum \$1M target by more than 30%. Forecast budget for 2019 is \$5M. Currently, at 98% of plan/budget. Achieved goals by developing and implementing territory management plan including establishment of stocking distribution and product specification base

**Tenax Corporation,** Baltimore, MD Performance Plastics Sales Manager – Western US, (11/2013 – 02/2017)

Redefined and expanded domestic building materials markets for internationally matrixed (Tenax SPA – Vigano Italy) plastics manufacturer. Met or exceeded annual targets > \$3M. Analyze and adapt to market trends; Forecast and manage budgets, KPI's. Develop and manage distribution partners. Division transferred to Italy Operations – January 2017

**Fiberweb, Inc,** Phoenix, AZ Geosynthetic Sales Manager, Americas, (01/2010 – 1/2013)

Manage complex consultative sales cycle for an international matrixed (Fiberweb PLC – London) specialty civil / geotechnical / erosion control / drainage products manufacturer. Develop and implement sales strategies for 18 state / 5 province sales region, Forecast and manage > \$3M budgets, KPI's. Establish and maintain average annual growth 19%. Fiberweb acquired by PGI – November 2013

**GeoSupply, Inc,** Phoenix, Arizona Vice President, Sales & Marketing, (02/2003 – 01/2010)

Senior Executive for a leading distributor/ manufacturer of geotechnical and civil building materials. Strategic market planning, forecasting, and P&L management for 3 southwest locations > \$10M annual revenue. Sales team development and management, P&L responsibility.

ACS Engineering Group – Tempe, AZ Business Development Manager / Lab Services Manager, (02/2000 – 02/2003)

Sales and operations leader for a leading consulting geotechnical engineering firm.

Martin Marietta Energy Systems, Oak Ridge, Tennessee Staff Scientist, (10/1991 – 1/2000)

Junior technical manager for construction and environmental engineering organization at Oak Ridge National Laboratory.

# EDUCATION

Bachelor of Science, Geological Sciences (1994), University of Tennessee, Knoxville Tennessee Associate of Science, Engineering (1991), Roane State Community College, Harriman Tennessee